

# **CT Real Estate Investment Trust**

**2015 First Quarter Report to Unitholders** For the quarter ended March 31, 2015

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## CT REAL ESTATE INVESTMENT TRUST MANAGEMENT'S DISCUSSION AND ANALYSIS FIRST QUARTER 2015

#### Forward-looking Disclaimer

This Management's Discussion and Analysis ("MD&A") contains statements that are forward-looking. Actual results or events may differ materially from those forecasted in this disclosure because of the risks and uncertainties associated with the business of CT Real Estate Investment Trust and its subsidiaries, (unless the context requires otherwise referred to herein as "CT REIT", the "Trust" or the "REIT") and the general economic environment. CT REIT cannot provide any assurance that any forecasted financial or operational performance will actually be achieved or, if achieved, that it will result in an increase in the price of CT REIT's units. See section 12.0 in this MD&A for a more detailed discussion of the REIT's use of forward-looking statements.

## 1.0 Preface

#### **1.1 Basis of Presentation**

The following MD&A is intended to provide readers with an assessment of the performance of CT REIT for the three months ended March 31, 2015 and should be read in conjunction with the REIT's unaudited condensed interim consolidated financial statements ("interim financial statements") and accompanying notes for the three months ended March 31, 2015 which have been prepared in accordance with International Financial Reporting Standards ("IFRS"). In addition, the following MD&A should be read in conjunction with CT REIT's information about and caution with respect to the use of forward-looking statements which can be found in section 12.0 of this MD&A. Information about CT REIT, including the 2014 Annual Information Form ("AIF"), 2014 Annual Report, short form base shelf prospectus dated March 5, 2015 and all other continuous disclosure documents required by the Canadian securities regulators, can be found on the System for Electronic Document Analysis and Retrieval ("SEDAR") website at <u>www.sedar.com</u> and on CT REIT's website in the Investors section at <u>www.ctreit.com</u>.

#### 1.2 Definitions

In this document, the terms "CT REIT", "the REIT", and "the Trust", refer to CT Real Estate Investment Trust and its subsidiaries unless the context requires otherwise. In addition, "the Company", "CTC" and the "Corporation" refer to Canadian Tire Corporation, Limited, entities that it controls and their collective businesses unless the context requires otherwise. For commonly used defined terminology refer to the glossary of terms in CT REIT's 2014 Annual Report.

#### **1.3 Accounting Estimates and Assumptions**

The preparation of the interim financial statements in accordance with IFRS requires management to make judgements and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the interim financial statements and the reported amounts of revenue and expenses during the reporting period. Refer to section 8.0 in this MD&A for further information.

Financial data included in this MD&A includes material information as of May 12, 2015. Disclosure contained in this document is current to that date, unless otherwise noted.

#### 1.4 Quarterly Comparisons in this MD&A

Unless otherwise indicated, all comparisons of results for Q1 2015 (three months ended March 31, 2015) are against results for Q1 2014 (three months ended March 31, 2014).

#### 1.5 Non-GAAP and Operational Key Performance Indicators

Net operating income ("NOI"), same store NOI, same property NOI, funds from operations ("FFO"), FFO per Unit, adjusted funds from operations ("AFFO"), AFFO per Unit, earnings before interest and other financing costs, taxes and fair value adjustments ("EBITFV"), interest coverage ratio, indebtedness ratio, debt to enterprise value ratio and book value per Unit are key performance indicators used by management to track and assess CT REIT's performance in meeting its principle objective of creating Unitholder value. Some of these measures are not defined by IFRS, also referred to as GAAP, and therefore should not be construed as alternatives to net income or cash flow from operating activities calculated in accordance with IFRS.

Further, the key performance indicators used by management may not be comparable to similar measures presented by other real estate investment trusts or enterprises. Net income prepared in accordance with IFRS is also subject to varying degrees of judgment, and some meaningful differences in accounting policies exist between publicly traded entities in Canada. Accordingly, net income as presented by CT REIT may not be comparable to net income presented by other real estate investment trusts or enterprises.

For further information on the non-GAAP and operational key performance indicators used by management and for reconciliations to the nearest GAAP measures, refer to section 9.0.

#### 1.6 Review and Approval by the Board of Trustees

The Board of Trustees ("the Board"), on the recommendation of its Audit Committee, authorized for issuance the contents of this MD&A on May 12, 2015.

#### **1.7 Nature and Formation**

CT REIT is an unincorporated, closed-end real estate investment trust established on July 15, 2013 pursuant to a declaration of trust under, and governed by, the laws of the Province of Ontario as amended and restated as at October 22, 2013 (the "Declaration of Trust"). CT REIT commenced operations on October 23, 2013. The principal, registered and head office of CT REIT is located at 2180 Yonge Street, Toronto, Ontario M4P 2V8. CTC owns an 83.6% effective interest in CT REIT as of March 31, 2015, consisting of 59,711,094 of the issued and outstanding units of CT REIT ("Units") and all of the issued and outstanding Class B limited partnership units ("Class B LP Units") of CT REIT Limited Partnership (the "Partnership"), which are economically equivalent to and exchangeable for Units. CTC also owns all of the Class C limited partnership units ("Class C LP Units") of the Partnership. The Units are listed on the Toronto Stock Exchange ("TSX") under the symbol CRT.UN.

CT REIT has one segment which comprises the ownership and operation of primarily retail investment properties located in Canada.

## 2.0 Growth Strategy and Objectives

The following section contains forward-looking information and users are cautioned that actual results may vary.

The principal objective of CT REIT is to create Unitholder value over the long-term by generating reliable, durable and growing monthly distributions on a tax-efficient basis. To achieve this objective, management is focusing on expanding the REIT's asset base while also increasing its AFFO per Unit.

Future growth is expected to be achieved from a number of sources including:

- 1. The current portfolio of Canadian Tire store leases contain contractual annual rent escalations of 1.5% per year, on average, over the initial term of the leases and have a weighted average remaining lease term of 14.3 years;
- CT REIT has contractual arrangements with CTC whereby CT REIT has a right of first offer ("ROFO") on all current and future CTC properties which meet the REIT's investment criteria and preferential rights, subject to certain exceptions, to participate in the development of, and to acquire, certain new retail properties; and
- 3. CT REIT will continue to seek to use its relationship with CTC to obtain insights into potential real estate acquisitions and development opportunities in markets across Canada.

## 3.0 Overview of the Property Portfolio

#### 3.1 Property Profile

The property portfolio as at March 31, 2015 consists of 273 retail properties, two distribution centres, one mixed-use commercial property and three development properties acquired for future development. These investment properties (the "Properties") are located in each of the provinces and in two territories across Canada and the retail properties, distribution centres and mixed-use commercial property contain approximately 20.7 million square feet of gross leasable area ("GLA").

CT REIT's consolidated financial position, results of operations and property portfolio analyses include the REIT's one-third interest in Canada Square, a mixed-use commercial property in Toronto, ON.

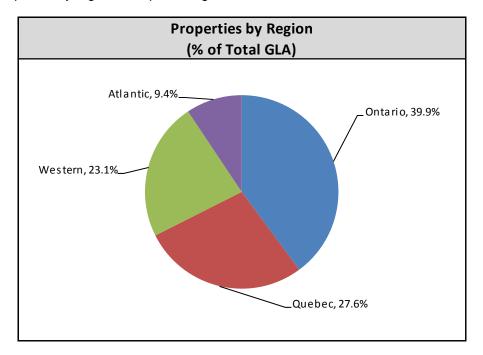
CTC is CT REIT's largest tenant. At March 31, 2015, CTC represented 97.9% of total GLA (December 31, 2014 - 97.9%) and 96.4% of annualized base minimum rent (December 31, 2014 - 96.4%).

		As at	March 31, 2015
(in square feet)	GLA	Occupied GLA	Occupancy
Canadian Tire stores and gas bars	18,005,834	18,005,834	100.0%
Distribution centres	1,859,580	1,859,580	100.0%
Mixed-use property	281,304	270,594	96.2%
Third party tenants	295,682	286,269	96.8%
Other CTC banners	293,550	293,550	100.0%
Total	20,735,950	20,715,827	99.9%

		As at December 31, 201					
(in square feet)	GLA	Occupied GLA	Occupancy				
Canadian Tire stores and gas bars	17,642,796	17,642,796	100.0%				
Distribution centres	1,859,580	1,859,580	100.0%				
Mixed-use property	281,304	270,594	96.2%				
Third party tenants	293,956	281,513	95.8%				
Other CTC banners	280,484	280,484	100.0%				
Total	20,358,120	20,334,967	99.9%				

As at	March 31, 2015	December 31, 2014
Standalone properties	241	238
Multi-tenant properties anchored by Canadian Tire store	29	27
Multi-tenant properties not anchored by Canadian Tire store	3	3
Distribution centres	2	2
Mixed-use property	1	1
Total Operating properties	276	271
Development properties	3	2
Total properties	279	273
As at	March 31, 2015	December 31, 2014

As at	March 31, 2015	December 31, 2014
Gas bars at retail properties	89	87



CT REIT's properties by region, as a percentage of total GLA as at March 31, 2015 are as follows:

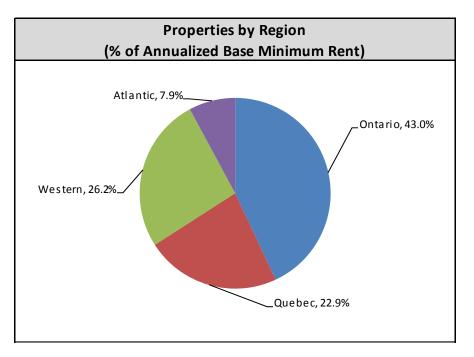
#### 3.2 Six Largest Urban Markets

As at March 31, 2015, a significant portion of CT REIT's properties reside in the following large urban markets:

As at	March 31, 2015	December 31, 2014
Toronto	19.2%	19.1%
Montreal	13.0%	13.0%
Vancouver	4.0%	4.1%
Ottawa	5.2%	5.3%
Calgary	1.6%	1.7%
Edmonton	3.9%	3.9%
Percentage of Annualized Base Minimum Rent	46.9%	47.1%

#### 3.3 Revenue by Province

CT REIT's portfolio is located across Canada with approximately 65.9% of annualized base minimum rent received in respect of properties in Ontario and Quebec.



#### 3.4 2015 Investment Activities

For the three months ended March 31, 2015, five property investments, one development land investment, and three intensifications were completed at a total cost of \$75,693.

	Transaction		Total Investment
(in thousands of Canadian dollars, except for GLA amounts)	Date	GLA	Cost
Property Location			
London, ON <sup>1</sup>	Feb 13, 2015	105,075	
Prescott, ON <sup>1</sup>	Feb 13, 2015	37,731	
Val D'Or, QC <sup>1</sup>	Feb 13, 2015	90,225	
Chambly, QC <sup>1</sup>	Feb 13, 2015	51,322	
Strathmore, AB <sup>1</sup>	Feb 13, 2015	39,271	
Dawson Creek, BC <sup>3</sup>	Mar 08, 2015	21,487	
Martensville, SK <sup>2</sup>	Mar 26, 2015	-	
Edmonton, AB <sup>3</sup>	Mar 31, 2015	20,464	
Kamloops, BC <sup>3</sup>	Mar 31, 2015	10,529	
Total		376,104	\$ 75,693

<sup>1</sup> Property investment

<sup>2</sup> Development land investment

<sup>3</sup> Intensification of existing asset

Funding for the Q1 2015 investment activities was as follows:

					Q1 2015 Inv	estm	nent Activity
			Development				
	Property		land				
(in thousands of Canadian dollars)	investments		investment	Int	tensifications		Total
Funded with working capital to CTC	\$ -	\$	1	\$	9,602	\$	9,603
Funded with working capital to third parties	283		18		-		301
Issuance of Class B LP Units to CTC	62,000		-		-		62,000
Issuance of Class C LP Units to CTC	-		3,789		-		3,789
Total costs	\$ 62,283	\$	3,808	\$	9,602	\$	75,693

#### 3.5 2014 Investment Activities

For the year ended December 31, 2014, thirteen property investments, two development land investments, two developments and six intensifications were completed at a total cost of \$264,580 and were funded as follows:

	Property	Deve	elopment land					
(in thousands of Canadian dollars)	investments		investment	0	Developments	Ir	ntensifications	Tota
Funded with working capital to CTC <sup>1</sup>	\$ 31,479	\$	-	\$	19,929	\$	11,951	\$ 63,359
Funded with working capital to third parties	71,267		3,982		34		-	75,283
Issuance of Class B LP Units to CTC	19,464		-		-		-	19,464
Issuance of Class C LP Units to CTC	47,279		-		-		-	47,279
Mortgages assumed	59,195		-		-		-	59,195
Total costs	\$ 228,684	\$	3,982	\$	19,963	\$	11,951	\$ 264,580

<sup>1</sup> Net of post-closing adjustments.

#### 3.6 Valuation Method

The fair value of the property portfolio represents 99.5% of the total assets of CT REIT as at March 31, 2015.

(in thousands of Canadian dollars)			
As at	Ма	rch 31, 2015	December 31, 2014
Balance at beginning of period	\$	3,999,844	\$ 3,547,864
Property investments (including acquisition costs) <sup>1</sup>		62,283	228,684
Development land investments		3,808	3,982
Developments		-	19,963
Intensifications		9,602	11,951
Recoverable capital expenditures		1,025	17,052
Capitalized interest and property taxes		48	442
Straight-line rent		6,449	28,685
Fair value adjustment on investment properties		8,592	141,221
Balance at end of period	\$	4,091,651	\$ 3,999,844

<sup>1</sup> Net of post-closing adjustments.

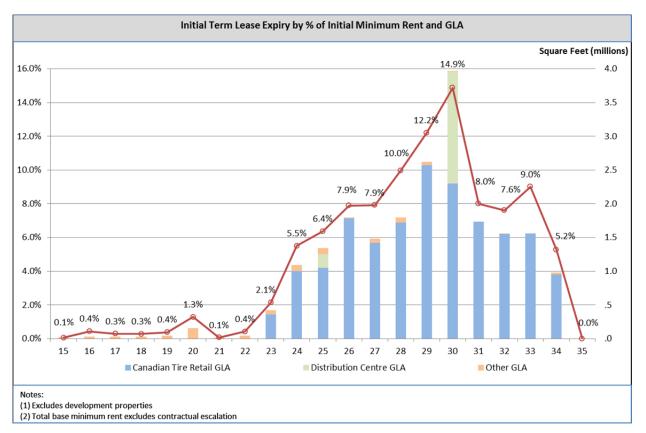
At March 31, 2015, management's determination of fair value was updated for current market assumptions, utilizing market capitalization rates provided by independent valuation professionals. The REIT also obtains independent valuations for certain properties based on a four-year rotation cycle during which substantially all of its properties will be independently valued.

Included in CT REIT's property portfolio are seven buildings with a fair value of approximately \$127,935 (December 31, 2014 - \$127,926) that are situated on leased land. Assuming all extension periods are exercised, the land leases have terms between 27 and 41 years with an average remaining lease term of 35 years.

#### 3.7 Lease Maturities

CTC is CT REIT's largest tenant. As at March 31, 2015 CTC, including all CTC banners, had leased over 20.2 million square feet of GLA, with approximately 90% and 9% of the GLA attributable to retail and distribution properties, respectively. The weighted average term of the retail leases with CTC, including all CTC banners, is 14.2 years, excluding the exercise of any renewals. The weighted average term of the Canadian Tire store leases is 14.3 years, with a weighted average rental rate of \$13.04 per square foot. The weighted average lease term of the distribution centres, which are both leased by CTC, is 15.0 years. The weighted average lease term of the total portfolio, including all tenants, is 14.1 years.

The following graph sets out as of March 31, 2015 the lease maturity profile from 2015 to 2035 (assuming tenants do not exercise renewal options or termination rights) as a percentage of total base minimum rent and GLA as of the time of expiry.



**3.8 Top 10 Tenants Excluding CTC Banners** As at March 31, 2015, CT REIT's 10 largest tenants, excluding CTC banners, as represented by the percentage of total annualized base rental revenue, are:

		Percentage of Total
		Annualized Base Rental
Rank	k Tenant Name	Revenue
1	Overwaitea Foods	0.35%
2	Best Buy	0.30%
3	Precise Parklink	0.25%
4	Marshalls	0.25%
5	RBC Royal Bank	0.22%
6	Shoppers Drug Mart	0.19%
7	PetSmart	0.18%
8	GoodLife Fitness	0.17%
9	TV Ontario	0.17%
10	TD Canada Trust	0.14%
		2.22%

## 4.0 Results of Operations

#### 4.1 Summary of Selected Financial and Operational Information

Readers are reminded that certain key performance indicators may not have standardized meanings under GAAP. For further information on the REIT's operating measures and non-GAAP financial measures, refer to sections 1.0 and 9.0.

Three months ended March 31,	2015	2014	Change
Property revenue	\$ 92,448 \$	82,680	11.8%
Income before interest and other financing charges, taxes and fair value adjustments <sup>1</sup>	\$ 68,425 \$	63,075	8.5%
Income before interest and other financing charges, taxes and fair value			
adjustments/unit (basic) 1, 2	\$ 0.372 \$	0.351	6.0%
Income before interest and other financing charges, taxes and fair value			
adjustments/unit (diluted, non-GAAP) <sup>1,3</sup>	\$ 0.372 \$	0.351	6.0%
Net operating income <sup>1</sup>	\$ 64,484 \$	58,049	11.1%
Net income	\$ 55,566 \$	169,664	(67.2%)
Net income/Unit (basic) <sup>2</sup>	\$ 0.302 \$	0.944	(68.0%)
Net income/Unit (diluted) <sup>4</sup>	\$ 0.226 \$	0.550	(58.9%)
Funds from operations <sup>1</sup>	\$ 47,448 \$	42,705	11.1%
Funds from operations/Unit (diluted, non-GAAP) <sup>1,2,3</sup>	\$ 0.258 \$	0.238	8.4%
Adjusted funds from operations <sup>1</sup>	\$ 36,876 \$	32,318	14.1%
Adjusted funds from operations/Unit (diluted, non-GAAP) 1,2,3	\$ 0.200 \$	0.180	11.1%
Distributions/Unit - paid <sup>2, 8</sup>	\$ 0.166 \$	0.162	2.0%
AFFO payout ratio <sup>1</sup>	83%	90%	(7.8%)
Excess of AFFO over distributions:			. ,
Cash retained from operations before distribution reinvestment <sup>7</sup>	\$ 6,528 \$	3,132	108.4%
Per Unit (diluted, non-GAAP) <sup>1,2,3</sup>	\$ 0.035 \$	0.017	105.9%
Weighted average number of Units outstanding <sup>2</sup>			
Basic	184,011,307	179,603,487	2.5%
Diluted <sup>4</sup>	325,275,973	345,033,553	(5.7%)
Diluted (non-GAAP) <sup>1,3</sup>	184,074,235	179,636,238	2.5%
Period-end Units outstanding <sup>2</sup>	186,321,135	179,619,444	3.7%
Total assets at March 31, 2015	\$ 4,113,322 \$	3,757,682	9.5%
Total indebtedness as at March 31, 2015	\$ 1,984,131 \$	1,807,130	9.8%
Book value per Unit as at March 31, 2015 <sup>1,2</sup>	\$ 11.21 \$	10.70	4.8%
OTHER DATA			
Weighted average interest rate	4.27%	4.49%	(4.9%)
Indebtedness ratio <sup>1</sup>	48.2%	48.1%	0.2%
Interest coverage (times) <sup>1</sup>	3.19	3.10	2.9%
Debt / enterprise value ratio <sup>1</sup>	45.2%	47.4%	(4.6%)
Gross leaseable area <sup>5</sup>	20,735,950	18,951,057	9.4%
Occupancy rate <sup>6</sup>	99.9%	99.9%	0.0%

<sup>1</sup> Non-GAAP key performance indicators. Refer to section 9.0 for further information.

<sup>2</sup>Total Units consists of REIT Units and Class B LP Units outstanding.

<sup>3</sup> Diluted Units used in calculating non-GAAP measures include restricted and deferred units issued under various plans and exclude the effect of assuming that all of the Class C LP Units will be settled with Class B LP Units.

<sup>4</sup> Diluted Units determined in accordance with IFRS includes restricted and deferred units issued under various plans and the effect of assuming that all of the Class C LP Units will be settled with Class B LP Units. Refer to section 6.0.

<sup>5</sup>Gross leaseable area refers to retail, mixed-use and distribution properties and excludes development lands.

<sup>6</sup> Refers to retail, mixed-use and distribution properties and excludes development lands.

<sup>7</sup> Refer to section 6.0 for further information.

<sup>8</sup> Period-over-period percentage change is calculated based on exact fractional amounts rather than rounded fractional amounts.

(in thousands of Canadian dollars)			
Three months ended March 31,	2015	2014	Change
Property revenue	\$ 92,448 \$	82,680	11.8%
Property expense	(21,560)	(17,905)	20.4%
General and administrative expense	(2,484)	(1,858)	33.7%
Interest income	21	158	(86.7%)
Interest and other financing charges	(21,451)	(20,370)	5.3%
Fair value adjustment on investment properties	8,592	126,959	(93.2%)
Net income and comprehensive income	\$ 55,566 \$	169,664	(67.2%)

#### 4.2 Financial Results for the Three Months Ended March 31, 2015

#### 4.3 Property Revenue

Property revenue includes all amounts earned from tenants pursuant to lease agreements including property taxes, operating costs and other recoveries. Many of CT REIT's expenses are recoverable from tenants pursuant to their leases, with CT REIT absorbing these expenses to the extent of vacancies.

Total revenue for the three months ended March 31, 2015 increased \$9,768 (11.8%) compared to the same period in the prior year primarily due to base rent related to properties acquired and intensification activities completed during 2015 and 2014.

Total revenue included expense recoveries in the amount of \$20,150 (Q1 2014 - \$16,923).

The total amount of minimum lease payments to be received from operating leases is recognized on a straight-line basis over the term of the lease. For the three months ended March 31, 2015, straight-line rent of \$6,449 (Q1 2014 - \$6,778) was included in total property revenue.

#### 4.4 Property Expense

The major components of property expense consist of property taxes and costs associated with the Property Management Agreement, as well as other costs, the majority of which are recoverable from tenants, with CT REIT absorbing these expenses to the extent of vacancies. Refer to section 7.0 for additional information on the Property Management Agreement.

Property expenses increased \$3,655 (20.4%) compared to the same period in the prior year primarily due to property acquisitions.

#### 4.5 Net Operating Income

CT REIT defines NOI as property revenue less property expense, adjusted further for straight-line rent and land lease adjustments. Management believes that NOI is a useful key indicator of performance as it represents a measure over which management has control. NOI is also a key input in determining the value of the portfolio.

(in thousands of Canadian dollars)			
Three months ended March 31,	2015	2014	Change
Property revenue	\$ 92,448 \$	82,680	11.8%
Less:			
Property expense	(21,560)	(17,905)	20.4%
Straight-line rent adjustment	(6,449)	(6,778)	(4.9%)
Add:			
Straight-line land lease expense adjustment	45	52	(13.5%)
Net operating income <sup>1</sup>	\$ 64,484 \$	58,049	11.1%

<sup>1</sup> Non-GAAP key performance measure. Refer to section 9.0 in this MD&A for further information.

(in thousands of Canadian dollars)			
Three months ended March 31,	2015	2014	Change <sup>2</sup>
Same store	\$ 59,419	\$ 57,979	2.5%
Intensifications			
2015	20	-	NM
2014	380	-	NM
Same property	\$ 59,819	\$ 57,979	3.2%
Acquisitions			
2015	520	-	NM
2014	4,145	70	NM
Net operating income <sup>1</sup>	\$ 64,484	\$ 58,049	11.1%

<sup>1</sup> Non-GAAP key performance measure. Refer to section 9.0 in this MD&A for further information.

<sup>2</sup> NM - not meaningful.

NOI increased \$6,435 (11.1%) compared to the same period in the prior year primarily due to acquisitions completed in 2015 and 2014, which contributed \$4,665 to NOI.

Same store NOI and same property NOI increased \$1,440 (2.5%) and \$1,840 (3.2%), respectively, when compared to the prior year for the following reasons:

- Contractual rent escalations of 1.5% per year, on average, contained within the Canadian Tire store leases, which are generally effective January 1<sup>st</sup>, contributed \$875 to NOI.
- Recovery of capital expenditures and interest earned on the unrecovered balance contributed \$565 to NOI.
- Intensifications completed in 2015 and 2014 contributed \$400 to NOI.

#### 4.6 General and Administrative Expense

CT REIT has two broad categories of general and administrative expenses: i) public entity costs, and ii) outsourcing costs. The public entity costs reflect the expenses related to ongoing operations of CT REIT which will fluctuate depending on when such expenses are incurred. The outsourcing costs are largely related to the services provided by CTC pursuant to the Services Agreement. The Services Agreement provides for services to the REIT to be on a cost-recovery basis with a fixed maximum fee for the first two calendar years. As such, costs did not fluctuate materially from quarter to quarter during 2014 and are not expected to materially fluctuate in 2015. Refer to section 7.0 for additional information on the Services Agreement.

(in thousands of Canadian dollars)			
Three months ended March 31,	2015	2014	Change
Services Agreement	\$ 836 \$	822	1.7%
Public entity costs	1,648	1,036	59.1%
General and administrative expense	\$ 2,484 \$	1,858	33.7%
As a percent of property revenue	2.7%	2.2%	22.7%

General and administrative expenses amounted to \$2,484 or 2.7% of property revenue in the current quarter which is \$626 (33.7%) higher compared to the same period in the prior year primarily due to:

- Fair value adjustments made for certain of the REIT's Unit based compensation plans as a result of the increase in the trading price of the Units;
- Increased payroll costs; and
- Income tax expense recorded in connection with CT REIT GP Corp's ("GP") activities which
  resulted in a drawdown of the REIT's deferred tax asset.

#### 4.7 Interest Income

Interest income decreased \$137 (86.7%) compared to the same period in the prior year due to a lower balance of available cash to be invested in short-term marketable securities.

#### 4.8 Interest and Other Financing Charges

The Partnership has issued 1,851,068 Class C LP Units with a face value of \$1,851,068 and bearing a weighted average distribution rate of 4.44% per annum. The Class C LP Units are subject to redemption rights. Accordingly, the Class C LP Units are classified as financial liabilities and distributions on the Class C LP Units are presented in interest and other financing charges in the condensed consolidated statements of income and comprehensive income.

(in thousands of Canadian dollars)			
Three months ended March 31,	2015	2014	Change <sup>2</sup>
Interest on Class C LP Units <sup>1</sup>	\$ 20,515 \$	20,229	1.4%
Mortgage interest	425	-	NM
Bank Credit Facility interest	397	-	NM
Bank Credit Facility costs	162	177	(8.5%)
	21,499	20,406	5.4%
Less: capitalized interest	(48)	(36)	33.3%
Interest and other financing charges	\$ 21,451 \$	20,370	5.3%

<sup>1</sup> CTC elected to defer receipt of distributions on the Series 2-12 Class C LP Units for the three months ended March 31, 2015 in the amount of \$12,510 (2014 - \$12,333) until the first business day following the end of the fiscal year and receive a loan in lieu thereof, which has been netted against interest payable on Class C LP Units and is included under the heading "other liabilities" on the condensed consolidated balance sheets.

<sup>2</sup> NM - not meaningful.

Interest and other financing charges is \$1,081 (5.3%) higher compared to the same quarter in the prior year largely due to mortgages assumed, draws on the bank credit facility ("Bank Credit Facility"), and the issuances of 47,279 Class C LP Units during 2014 in connection with the REIT's investment activities.

#### 4.9 Fair Value Adjustment on Investment Properties

During the three months ended March 31, 2015, CT REIT recorded a fair value gain of \$8,592 on the portfolio of investment properties as a result of increased cash flows during the time frame of the valuation models, partially offset by the deduction of transaction costs incurred in connection with the acquisition of investment properties.

During the three months ended March 31, 2014, CT REIT recorded a fair value gain of \$126,959 on the portfolio of investment properties. Management's determination of fair value at March 31, 2014 incorporated valuation parameters used by external appraisers, which gave rise to a fair value adjustment of \$123,099; Management had previously placed greater weight on the valuations implied by the REIT's initial public offering which closed on October 23, 2013. In addition, there was a fair value adjustment of \$3,860 as a result of increased cash flows during the time frame of the valuation models.

#### 4.10 Income Tax Expense

Management operates CT REIT in a manner that enables the REIT to continue to qualify as a real estate investment trust pursuant to the Income Tax Act (Canada) ("ITA"). CT REIT distributes 100% of its taxable income to Unitholders and therefore does not incur income tax expense in relation to its activities, with the exception of transactions with the GP.

If CT REIT fails to distribute the required amount of income to Unitholders or if CT REIT fails to qualify as a REIT under the ITA, substantial adverse tax consequences may occur. Refer to section 10.0 for additional information on CT REIT's Enterprise Risk Management Program ("ERM Program").

#### 4.11 Leasing Activities

The future financial performance of CT REIT will be impacted by occupancy rates, trends in rental rates achieved on leasing or renewing currently leased space, and contractual increases in rent. There was no significant leasing activity with tenants not related to CTC during the three months ended March 31, 2015.

#### 4.12 Recoverable Capital Costs

Many of the capital costs that will be incurred by CT REIT are recoverable from tenants pursuant to the terms of their leases. The recoveries will occur either in the year in which such expenditures are incurred or, in the case of a major item of repair, maintenance or replacement, on a straight-line basis over the expected useful life thereof together with an imputed rate of interest on the unrecovered balance at any point in time. From time to time, as a result of specific lease terms which limit the recovery of expenses, CT REIT is unable to recover these costs from certain tenants. Capital expenditures of \$1,025 (Q1 2014 - \$110) were incurred during the three months ended March 31, 2015. Management expects that most of the REIT's recoverable capital expenditures should relate to parking lots, roofs and heating, ventilation and air conditioning ("HVAC"), activities that are typically seasonal.

## 5.0 Liquidity and Financial Condition

#### 5.1 Liquidity

CT REIT intends to fund capital expenditures for acquisitions and development activities through (i) cash on hand, (ii) issuances of Units, Class B LP Units and Class C LP Units (iii) draws on the Bank Credit Facility (iv) assumption of existing debt, and/or (v) other long-term financing.

(in thousands of Canadian dollars)		
As at	March 31, 2015	December 31, 2014
Cash and cash equivalents	\$ 1,471	\$ 2,710
Unused portion of Bank Credit Facility	125,110	122,000
Liquidity	\$ 126,581	\$ 124,710

Cash flow generated from operating the property portfolio represents the primary source of liquidity to service debt and to fund planned maintenance expenditures, leasing costs, general and administrative expenses, distributions to Unitholders and distributions on Class B LP Units (other sources being interest income as well as cash on hand).

(in thousands of Canadian dollars)			
Three months ended March 31,	2015	2014	Change
Cash generated from operating activities	\$ 64,103 \$	55,824	14.8%
Cash used for investing activities	(10,563)	(7,147)	47.8%
Cash used for financing activities	(54,779)	(49,080)	11.6%
Cash used in the period	\$ (1,239) \$	(403)	207.4%

#### 5.2 Discussion of Cash Flows During the Quarter

Cash used during the three months ended March 31, 2015 in the amount of \$1,239 is primarily the result of investing activity exceeding retained cash flow.

#### 5.3 Credit Ratings

CT REIT is rated by two independent credit rating agencies: DBRS Limited ("DBRS") and Standard & Poor's Financial Services LLC ("S&P") which provide credit ratings of debt securities for commercial entities. A credit rating generally provides an indication of the risk that the borrower will not fulfill its full obligations in a timely manner with respect to both interest and principal commitments. Rating categories range from highest credit quality (generally "AAA") to default in payment (generally "D").

CT REIT's ratings are related to and currently equivalent to those of CTC, CT REIT's most significant tenant for the forseeable future. This ratings equivalence is largely based on CTC's significant ownership position in CT REIT and the strategic relationship between and integration of CT REIT and CTC.

The following table sets out the current credit ratings of CT REIT:

	DBRS	DBRS		
Credit Ratings (Canadian Standards)	Credit Rating	Trend	Credit Rating	Trend
Issuer rating	BBB (high)	Stable	BBB+	Stable

#### 5.4 Debt and Capital Structure

CT REIT's debt and capital structure is as follows:

(in thousands of Canadian dollars)		
As at	March 31, 2015	December 31, 2014
Class C LP Units	\$ 1,851,068	\$ 1,847,279
Mortgages payable	58,173	58,494
Bank Credit Facility	74,890	78,000
Total indebtedness	\$ 1,984,131	\$ 1,983,773
Unitholders' equity	995,262	982,588
Non-controlling interests	1,094,214	1,019,601
Total capital under management	\$ 4,073,607	\$ 3,985,962

CT REIT's total indebtedness at March 31, 2015 is higher than at December 31, 2014 primarily due to the issuance of additional Class C LP Units, partially offset by repayments on its Bank Credit Facility.

CT REIT's Unitholders' equity and non-controlling interest at March 31, 2015 increased as compared to December 31, 2014 primarily as a result of net income exceeding distributions and the issuance of Class B LP Units.

#### Future payments in respect of CT REIT's indebtedness are as follows:

Mortgages Payable							
		Principal		Class C LP	Bank Credit		
(in thousands of Canadian dollars)		Amortization	Maturities	Units	Facility	Total	
For the period ending December 31:							
2	2015 \$	872 \$	- \$	200,000 \$	74,890 \$	275,762	
2	2016	1,199	-	200,000		201,199	
2	2017	1,241	-	51,068		52,309	
2	2018	422	16,661	-		17,083	
2	2019	-	37,625	-		37,625	
2020 and therea	after	-	-	1,400,000		1,400,000	
Total contractual obligation	\$	3,734 \$	54,286 \$	1,851,068 \$	5 74,890	\$ 1,983,978	
Unamortized portion of mark to market interest rates on liabilities assumed in							
connection with the acquisition of propertie	es	-	352	-	-	352	
Unamortized debt financing cost		-	(199)	-	-	(199)	
	\$	3,734 \$	54,439 \$	1,851,068 \$	74,890	\$ 1,984,131	

Interest rates on CT REIT's indebtedness range from 0.99% to 5.00%. The maturity dates on the indebtedness range from May 2015 to May 2038. Indebtedness at March 31, 2015 has a weighted average interest rate of 4.27%. At March 31, 2015, floating rate and fixed rate indebtedness were \$106,023 and \$1,878,108, respectively.

(in thousands of Canadian dollars)		
As at	March 31, 2015	December 31, 2014
Variable rate debt	\$ 106,023	\$ 109,133
Total indebtedness	\$ 1,984,131	\$ 1,983,773
Variable rate debt / total indebtedness	5.34%	5.50%

The table below presents CT REIT's interest in assets at fair value that are available to it to finance and/or refinance its debt as at March 31, 2015:

(in thousands of Canadian dollars, except percentage amounts)	Number of Properties	air Value of Investment Properties	Percentage of Total Assets	Mortgages Payable	Loan to Value Ratio
Unencumbered investment					
property assets	271	\$ 3,962,229	96.3%	\$ -	-
Unencumbered development					
property assets	3	7,844	0.2%	-	-
Unencumbered assets	274	\$ 3,970,073	96.5%	\$ -	-
Encumbered assets	5	121,578	3.0%	58,173	0.48
Total	279	\$ 4,091,651	99.5%	\$ 58,173	0.01

The table below presents CT REIT's secured debt as a percentage of total indebtedness:

(in thousands of Canadian dollars)		
As at	March 31, 2015	December 31, 2014
Secured debt	\$ 58,173	\$ 58,494
Total indebtedness	\$ 1,984,131	\$ 1,983,773
Secured debt / total indebtedness	2.93%	2.95%

The table below presents CT REIT's indebtedness to EBITFV ratio:

(in thousands of Canadian dollars)		
As at	March 31, 2015	December 31, 2014
Total indebtedness	\$ 1,984,131	\$ 1,983,773
Annualized EBITFV <sup>1</sup>	\$ 273,700	\$ 260,031
Total indebtedness / EBITFV	7.25	7.63

<sup>1</sup> Non-GAAP key performance indicator. Refer to section 9.0 for further information.

The following section contains forward-looking information and users are cautioned that actual results may vary.

#### 5.5 Class C LP Units

At March 31, 2015 there were 1,851,068 Class C LP Units outstanding, all of which were held by CTC. The Class C LP Units are designed to provide CTC with an interest in the Partnership that entitles holders to a fixed cumulative monthly payment during the initial fixed rate period for each Series of Class C LP Units (the "Initial Fixed Rate Period") equal to a weighted average of 4.44% of the aggregate capital amount ascribed to the Class C LP Units, in priority to distributions made to holders of the Class A LP Units, Class B LP Units and GP Units (subject to certain exceptions), if, as and when declared by the Board of Directors of the GP, payable monthly at an annual distribution rate for each series as set out in the table below. In addition, the Class C LP Units are entitled to receive Special Voting Units in certain limited circumstances.

During the five-year period beginning immediately following the completion of the Initial Fixed Rate Period, and each five-year period thereafter, the fixed payment rate for Class C LP Units will be reset, and the holders of Class C LP Units will be entitled, subject to certain conditions, to elect either a fixed rate or floating rate option.

On expiry of the Initial Fixed Rate Period applicable to each series of Class C LP Units, and every five years thereafter, each such series of Class C LP Units is redeemable at par (together with all accrued and unpaid payments thereon) at the option of the Partnership or the holder, upon giving at least 120 days' notice. The Partnership further has the ability to redeem any of the Class C LP Units at any time after January 1, 2019 at a price equal to the greater of par and a price to provide a yield equal to the then equivalent Government of Canada bond yield plus a spread, so long as such redemption is in connection with a sale of properties.

Such redemptions of Class C LP Units (other than upon a change of control at CT REIT) can be settled, at the option of the Partnership, in cash or Class B LP Units of equal value.

The following table presents the details of the Class C LP Units:

Series of Class C LP Units	al Subscription Price (\$000)	Annual Distribution Rate During Initial Fixed Rate Period	Expiry of Initial Fixed Rate Period	% of Total Class C LP Units <sup>1</sup>
Series 1	\$ 200,000	3.50%	May 31, 2015 (0.2 years)	10.8%
Series 2	200,000	3.50%	May 31, 2016 (1.2 years)	10.8%
Series 3	200,000	4.50%	May 31, 2020 (5.2 years)	10.8%
Series 4	200,000	4.50%	May 31, 2024 (9.2 years)	10.8%
Series 5	200,000	4.50%	May 31, 2028 (13.2 years)	10.8%
Series 6	200,000	5.00%	May 31, 2031 (16.2 years)	10.8%
Series 7	200,000	5.00%	May 31, 2034 (19.2 years)	10.8%
Series 8	200,000	5.00%	May 31, 2035 (20.2 years)	10.8%
Series 9	200,000	5.00%	May 31, 2038 (23.2 years)	10.8%
Series 10	7,130	2.38%	May 31, 2017 (2.2 years)	0.4%
Series 11	20,685	2.20%	May 31, 2017 (2.2 years)	1.1%
Series 12	19,464	2.23%	May 31, 2017 (2.2 years)	1.1%
Series 13	3,789	1.65%	May 31, 2017 (2.2 years)	0.2%
Total / weighted average	\$ 1,851,068	4.44%	11.7 years	100%
Current	\$ 200,000			
Non-current	1,651,068			
Total	\$ 1,851,068			

<sup>1</sup> This column adds to 100%, the percentages of individual series have been rounded.

CT REIT intends to redeem the Series 1 Class C LP Units expiring May 31, 2015. The redemption may be funded by way of a draw on its Bank Credit Facility, the issuance of public debt or equity, the issuance of LP Units, an alternative arrangement with CTC or any combination thereof.

Assuming a future economic environment that is substantially similar to the current environment, management does not foresee any material impediments to refinancing the potential redemption.

#### 5.6 Mortgages Payable

Mortgages payable, secured by certain of CT REIT's investment properties, include the following:

(in thousands of Canadian dollars)							
As at	March 31, 2015			December 31, 2014			
				Carrying			
		Face value		amount	Face value	Carr	ying amount
Current	\$	1,168	\$	1,243	\$ 1,158	\$	1,275
Non-current		56,852		56,930	57,148		57,219
Total	\$	58,020	\$	58,173	\$ 58,306	\$	58,494

#### 5.7 Bank Credit Facility

The Partnership has a \$200,000, revolving Bank Credit Facility, with an option to increase it by an additional \$100,000, which is available to the Partnership until October 2017. The Bank Credit Facility bears interest at a rate based on the bank's prime rate of interest or bankers' acceptances plus a margin. A stand-by fee is charged on the Bank Credit Facility.

As at March 31, 2015, \$74,890 (December 31, 2014 - \$78,000) of cash advances had been drawn on the Bank Credit Facility. The unamortized balance of transaction costs incurred in connection with the arrangement of the Bank Credit Facility of \$396 (December 31, 2014 - \$434) is recorded in other assets on the condensed consolidated balance sheets.

The table below summarizes the details of the Bank Credit Facility as at March 31, 2015:

(in thousa	ands of Canadian dollars	5)		
Ban	k Credit Facility			Available to be
Maximu	m Loan Amount	Cash Advances	Letters of Credit	Drawn
				Brain

The Bank Credit Facility is subject to the maintenance of certain financial covenants and as at March 31, 2015 CT REIT was in compliance with all such financial covenants.

The following section contains forward-looking information and users are cautioned that actual results may vary.

### 5.8 Capital Strategy

Management expects the REIT's future debt will be in the form of:

- Class C LP Units (treated as debt for accounting purposes);
- funds drawn on the Bank Credit Facility;
- unsecured public debt; and
- limited use of secured debt assumed upon acquisition of properties.

Management's objectives are to access the lowest cost of capital with the most flexible terms, to have a maturity/redemption schedule (for fixed term obligations) spread over a time horizon so as to manage refinancing risk and to be in a position to finance acquisition opportunities when they become available.

The Declaration of Trust limits the REIT's overall indebtedness ratio to 60% of total aggregate assets, excluding convertible debentures, and 65% including convertible debentures.

CT REIT's indebtedness ratio was 48.2% as at March 31, 2015. Refer to section 9.0 for the definition and calculation of CT REIT's indebtedness ratio.

At March 31, 2015 CT REIT was in compliance with all investment guidelines and operating policies contained in the Declaration of Trust.

CT REIT has also adopted interest coverage guidelines which provide an indication of the REIT's ability to service or pay the interest charges relating to the underlying debt.

CT REIT will generally operate its affairs and manage its capital structure so that its interest coverage ratio is in a range of 2.4 to 3.8 times. For the three months ended March 31, 2015, CT REIT's interest coverage ratio was 3.2 times. Refer to section 9.0 for the definition and calculation of CT REIT's interest coverage ratio.

The following section contains forward-looking information and users are cautioned that actual results may vary.

#### **5.9 Commitments and Contingencies**

CT REIT has committed to expansion or development expenditures representing approximately \$31,698 in payments primarily to CTC, which are expected to be incurred in 2015.

CT REIT has sufficient liquidity to fund these future commitments as a result of (i) its conservative use of leverage on the balance sheet, (ii) liquidity on hand, (iii) its Bank Credit Facility, (iv) an investment grade credit rating, (v) unencumbered assets, and (vi) sufficient operating cash flow retained in the business.

#### 5.10 Base Shelf Prospectus

CT REIT filed a short form base shelf prospectus in Q1 2015 under which it may raise up to \$1.5 billion of debt and equity capital. The shelf also qualifies the sale of CT REIT Units by CTC.

## 6.0 Equity

#### 6.1 Authorized Capital and Outstanding Units

CT REIT is authorized to issue an unlimited number of Units. As of March 31, 2015, CT REIT had a total of 90,224,024 Units outstanding, 59,711,094 of which were held by CTC and 96,097,111 Class B LP Units outstanding (together with a corresponding number of Special Voting Units), all of which were held by CTC.

Class B LP Units are economically equivalent to Units, are accompanied by a Special Voting Unit and are exchangeable at the option of the holder for Units (subject to certain conditions). Holders of the Class B LP Units are entitled to receive distributions when declared by the Partnership equal to the per Unit amount of distributions payable on the Units. However, Class B LP Units have limited voting rights over the Partnership.

The following tables summarize the total number of Units issued:

		As a				
	Units	Class B LP Units	Total			
Total outstanding at beginning of year	90,188,210	91,297,572	181,485,782			
Issued	35,814	4,799,539	4,835,353			
Total outstanding at end of period	90,224,024	96,097,111	186,321,135			

	As at December 3				
	Units	Class B LP Units	Total		
Total outstanding at beginning of year	90,026,773	89,559,871	179,586,644		
Issued	161,437	1,737,701	1,899,138		
Total outstanding at end of period	90,188,210	91,297,572	181,485,782		

Each Unit is transferable and represents an equal, undivided beneficial interest in the REIT and any distributions from the REIT. Each Unit entitles the holder to one vote at all meetings of Unitholders.

Special Voting Units are only issued in tandem with Class B LP Units, or in limited circumstances, to holders of the Class C LP Units and are not transferable separately from the Class B LP Units or Class C LP Units to which they relate. Each Special Voting Unit entitles the holder thereof to one vote at all meetings of Unitholders or with respect to any written resolution of Unitholders. Except for the right to attend meetings and vote on resolutions, Special Voting Units do not confer upon the holders thereof any other rights.

Net income attributable to Unitholders and weighted average Units outstanding used in determining basic and diluted net income per Unit are calculated as follows:

		Three months e	nded	March 31, 2015
	Units	Class B LP Units		Tota
Net income attributable to Unitholders - basic	\$ 27,186	28,380	\$	55,566
Income effect of settling Class C LP Units with Class B LP Units				20,515
Net income attributable to Unitholders - diluted			\$	76,081
Weighted average Units outstanding - basic	90,207,309	93,803,998		184,011,307
Dilutive effect of other Unit plans		, ,		62,928
Dilutive effect of settling Class C LP Units with Class B LP Units				141,201,738
Weighted average Units outstanding - diluted				325,275,973

		Three months ended	d March 31, 2014
	Units	Class B LP Units	Total
Net income attributable to Unitholders - basic	\$ 85,271	84,393 \$	169,664
Income effect of settling Class C LP Units with Class B LP Units			20,229
Net income attributable to Unitholders - diluted		\$	189,893
Weighted average Units outstanding - basic	90,043,616	89,559,871	179,603,487
Dilutive effect of other Unit plans			32,751
Dilutive effect of settling Class C LP Units with Class B LP Units			165,397,315
Weighted average Units outstanding - diluted			345,033,553

The calculation of diluted per Unit amounts is determined on a combined basis for the Units and the Class B LP Units given that the Class B LP Units are exchangeable into Units on a one for one basis and are entitled to an equivalent amount of net income per Class B LP Unit as the Units, and to reflect the dilutive effect of potentially settling Class C LP Units with Class B LP Units.

#### 6.2 Equity

(in thousands of Canadian dollars)		
As at	March 31, 2015	December 31, 2014
Equity - beginning of the period	\$ 2,002,189 \$	5 1,780,386
Issuance of Class B LP Units, net of issue costs	61,896	19,406
Net income and comprehensive income for the year	55,566	318,261
Issuance of Units under Distribution Reinvestment Plan	441	1,781
Distributions to non-controlling interests	(14,953)	(58,971)
Distributions to Unitholders	(15,663)	(58,674)
Equity - end of the period	\$ 2,089,476 \$	5 2,002,189

The following section contains forward-looking information and users are cautioned that actual results may vary.

#### 6.3 Distributions

CT REIT's primary business goal is to accumulate a portfolio of high-quality real estate assets and deliver the benefits of such real estate ownership to Unitholders. The primary benefit to Unitholders is expected to be reliable, durable and growing distributions, over time.

In determining the amount of the monthly distributions paid to Unitholders, the Board applies discretionary judgment to forward-looking cash flow information, such as forecasts and budgets, and many other factors including provisions in the Declaration of Trust, the macro-economic and industry-specific environment, debt maturities, covenants and taxable income.

The Board regularly reviews CT REIT's rate of distributions to ensure an appropriate level of distributions.

On March 18, 2015, CT REIT's Board declared a distribution of \$0.05525 per Unit paid on April 15, 2015 to holders of Units and Class B LP Units of record as of March 31, 2015.

On April 15, 2015, CT REIT's Board declared a distribution of \$0.05525 per Unit paid on May 15, 2015 to holders of Units and Class B LP Units of record as of April 30, 2015.

Net income prepared in accordance with IFRS recognizes certain revenues and expenses at time intervals that do not match the receipt or payment of cash. Therefore, in applying judgment, consideration is given to AFFO (which is the product of the cash generated from, and required for, operating activities) and other factors when establishing distributions to Unitholders.

(in thousands of Canadian dollars, except per Unit amounts)		
Three months ended March 31,	2015	2014
Distributions before distribution reinvestment - paid	\$ 30,348 \$	29,186
Distribution reinvestment	441	355
Distributions net of distribution reinvestment - paid	\$ 29,907 \$	28,831
Distributions per Unit - paid	\$ 0.166 \$	0.162

The distributions per Unit for the three months ended March 31, 2015 are higher than the same period in the prior year due to the increase in the annual rate of distributions effective with the first distribution paid in 2015.

CT REIT's distributions are less than the REIT's cash generated from operating activities, cash generated from operations reduced by interest expense and AFFO.

2015		2014
\$ 36,876	\$	32,318
30,348		29,186
\$ 6,528	\$	3,132
\$	\$ 36,876 30,348	\$ 36,876 \$ 30,348

<sup>1</sup> Non-GAAP key performance indicator. Refer to section 9.0 for further information.

## 7.0 Related Party Transactions

#### **Related Party Transactions**

CT REIT's controlling Unitholder is CTC, which, on March 31, 2015, held an approximate 83.6% effective interest in the REIT, through ownership of 59,711,094 Units and all of the issued and outstanding Class B LP Units and Class C LP Units.

In addition to its ownership interest, CTC is CT REIT's largest tenant representing approximately 96.4% of the annualized base minimum rent earned by CT REIT and approximately 97.9% of its GLA as at March 31, 2015.

In the normal course of its operations, CT REIT enters into various transactions with related parties that have been valued at amounts agreed to between the parties and recognized in the interim financial statements. Investment property transactions with CTC amounted to \$75,392 (Q1 2014 - \$8,630) for the three months ended March 31, 2015. Refer to note 3 to the interim financial statements for additional information.

#### Services Agreement

Under the Services Agreement, CTC provides the Partnership and CT REIT with certain administrative, legal, financial, information technology, internal audit and other support services as may be reasonably required from time to time (the "Services"). CTC provides these Services to CT REIT on a cost-recovery basis pursuant to which CT REIT reimburses CTC for all costs and expenses incurred by CTC in connection with providing the Services, plus applicable taxes, with a fixed maximum fee not to exceed \$3,334 for the year ended December 31, 2015 with adjustments to such fee based on the Consumer Price Index ("CPI") for the following year. The CPI factor for 2015 is 1.4%. The Services Agreement's initial term ends on December 31, 2015 and is renewable for further one year terms thereafter, unless otherwise terminated. The Services Agreement was renewed for 2016.

#### Property Management Agreement

Under the Property Management Agreement, CTC provides the Partnership with customary property management services (the "Property Management Services"). CTC agreed to provide Property Management Services to the Partnership on a cost-recovery basis pursuant to which the Partnership reimburses CTC for all costs and expenses incurred by CTC in connection with providing the Property Management Services, plus applicable taxes, with a fixed maximum fee not to exceed \$2,366 for the year ended December 31, 2015, with adjustments to such fee based on the CPI for the following year, which is 1.4% for 2015. The Property Management Agreement's initial term ends on December 31, 2015 and is renewable for further one year terms thereafter, unless otherwise terminated. The Property Management Agreement was renewed for 2016.

#### **Development Agreement**

CT REIT, the Partnership and CTC entered into the Development Agreement for a term expiring on the later of: (i) 10 years from October 23, 2013; (ii) the time when CTC ceases to hold, directly or indirectly, a majority of the Voting Units comprising any combination of Units and Special Voting Units. Pursuant to the Development Agreement CT REIT has a preferential right to participate in property developments that meet CT REIT's investment and other criteria, an option to purchase development requires CTC to present, in certain circumstances, new shopping centre acquisition opportunities in Canada to the REIT.

Refer to CT REIT's 2014 AIF for additional information on related party agreements and arrangements with CTC.

CT REIT's policy is to conduct all transactions and settle all balances with related parties on market terms and conditions. The following table summarizes CT REIT's related party transactions as at March 31, 2015:

(in thousands of Canadian dollars)		
Three months ended March 31,	<b>2015</b> <sup>1</sup>	2014 <sup>1</sup>
Rental revenue	\$ 88,419	\$ 80,311
Property Management and Services Agreement expense	\$ 1,375	\$ 1,352
Distributions on Units	\$ 9,897	\$ 9,704
Distributions on Class B LP Units	\$ 15,663	\$ 14,553
Interest expense on Class C LP Units	\$ 20,515	\$ 20,229

<sup>1</sup> Excludes acquisition activity. See Note 3 of the interim financial statements.

The net balance due to CTC is comprised of the following:

(in thousands of Canadian dollars)			
As at	March 31, 2015	Dec	cember 31, 2014
Tenant and other receivables	\$ (5,977)	\$	(8,505)
Class C LP Units	1,851,068		1,847,279
Interest payable on Class C LP Units	19,348		75,263
Loans receivable in lieu of distributions on Class C LP Units	(12,510)		(68,425)
Other liabilities	6,612		6,023
Distributions payable on Units and Class B LP Units	8,896		8,908
Loans receivable in lieu of distributions on Class B LP Units	(288)		(565)
Net due to CTC	\$ 1,867,149	\$	1,859,978

## 8.0 Accounting Policies and Estimates

### 8.1 Significant Areas of Estimation

The preparation of the interim financial statements requires management to apply judgments, and to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Estimates are based upon historical experience and on various other assumptions that are reasonable under the circumstances. The result of ongoing evaluation of these estimates forms the basis for applying judgment with regards to the carrying values of assets and liabilities and the reported amounts of revenues and expenses. Actual results may differ from estimates. CT REIT's critical judgments in applying significant accounting policies are described in note 2 of the annual consolidated financial statements contained in CT REIT's 2014 Annual Report, the most significant of which is the fair value of investment properties.

#### Fair Value of Investment Properties

To determine fair value, CT REIT uses the income approach. Fair value is estimated by capitalizing the cash flows that a property can reasonably be expected to produce over its remaining economic life. The income approach is derived from two methods: the overall capitalization rate ("OCR") method, whereby the net operating income is capitalized at the requisite OCR, or the discounted cash flow ("DCF") method, in which the cash flows are projected over the anticipated term of the investment plus a terminal value discounted using an appropriate discount rate.

Properties under development are recorded at acquisition cost and are adjusted to fair value at each balance sheet date with the fair value adjustment recognized in earnings.

#### 8.2 New Standards Implemented

There were no new standards implemented for the three months ended March 31, 2015.

#### 8.3 Standards, Amendments and Interpretations Issued and Not Yet Adopted

Refer to Note 2 of the annual consolidated financial statements for the year ended December 31, 2014 for details on standards, amendments and interpretations issued and not yet adopted.

## 9.0 Non-GAAP and Operational Key Performance Indicators

CT REIT uses non-GAAP key performance indicators including NOI, same store NOI, same property NOI, FFO, FFO per Unit, AFFO, AFFO per Unit, EBITFV, interest coverage ratio, indebtedness ratio, debt to enterprise value ratio and book value per Unit. CT REIT believes these non-GAAP measures and ratios provide useful supplemental information to both management and investors in measuring the financial performance of CT REIT in meeting its principle objective of the creation of Unitholder value by generating reliable, durable and growing monthly distributions. When calculating diluted FFO and AFFO per Unit, management excludes the effect of settling the Class C LP Units with Class B LP Units, which is required when calculating diluted Units in accordance with IFRS.

These measures and ratios do not have a standardized meaning prescribed by GAAP and therefore they may not be comparable to similarly titled measures and ratios presented by other publicly traded entities, and should not be construed as an alternative to other financial measures determined in accordance with GAAP.

#### 9.1 Net Operating Income

CT REIT defines NOI as property revenue less property expense and is adjusted further for straight-line rent and land lease adjustments. Management believes that NOI is a useful key indicator of performance as it represents a measure over which management of property operations has control. NOI is also a key input in determining the value of the portfolio. Refer to section 4.0 for the calculation of NOI.

#### 9.1.1 Same Store NOI

Same store NOI is a non-GAAP financial measure which reports the period-over-period performance of the same asset base having consistent gross leaseable area in both periods. To calculate same store NOI growth, NOI is further adjusted to remove the impact of lease cancellation fees and other non-recurring items. Refer to section 4.0 for the calculation of same store NOI.

#### 9.1.2 Same Property NOI

Same property NOI is a non-GAAP financial measure that is consistent with the definition of same store NOI above, except that same property includes the NOI impact of intensifications. Refer to section 4.0 for the calculation of same property NOI.

#### 9.2 Funds From Operations

FFO is a non-GAAP financial measure of operating performance widely used by the real estate industry, particularly by those publicly traded entities that own and operate income-producing properties. FFO should not be considered as an alternative to net income or cash flows provided by operating activities determined in accordance with IFRS. CT REIT calculates its FFO in accordance with the Real Property Association of Canada White Paper on FFO for IFRS issued in April 2014. The purpose of the White Paper was to provide reporting issuers and investors with greater guidance on the definition of FFO and to help promote more consistent disclosure amongst reporting issuers. The use of FFO, combined with the required IFRS presentations, has been included for the purpose of improving the understanding of the operating results of CT REIT.

Management believes that FFO provides an operating performance measure that, when compared period-over-period, reflects the impact on operations of trends in occupancy levels, rental rates, operating costs and property taxes, acquisition activities and interest costs, and provides a perspective of the financial performance that is not immediately apparent from net income determined in accordance with IFRS. FFO adds back to net income items that do not arise from operating activities, such as fair value adjustments.

FFO, however, still includes non-cash revenues related to accounting for straight-line rent and makes no deduction for the recurring capital expenditures necessary to sustain the existing earnings stream.

#### 9.3 Adjusted Funds From Operations

AFFO is a supplemental measure of operating performance widely used in the real estate industry to assess an entity's ability to pay distributions. Management believes that AFFO is an effective measure of the cash generated from operations, after providing for operating capital requirements which are referred to as "productive capacity maintenance expenditures".

CT REIT calculates AFFO by adjusting FFO for non-cash income and expense items such as amortization of straight-line rents. FFO is also adjusted for a reserve for maintaining productive capacity required for sustaining property infrastructure and revenue from real estate properties and direct leasing costs. Property capital expenditures do not occur evenly during the fiscal year or from year to year. The property capital reserve in the AFFO calculation is intended to reflect an average annual spending level. The reserve is based on a 15-year average expenditure as determined by building condition reports prepared during 2013 by an independent consultant. The amount is also consistent with actual average amounts spent by CTC prior to October 2013.

There is currently no standard industry-defined measure of AFFO. As such, CT REIT's method of calculating AFFO may differ from that of other real estate entities and, accordingly, may not be comparable to such amounts reported by other issuers.

A reconciliation of the IFRS term "Cash Generated from Operating Activities" (refer to the consolidated statements of cash flow for the three months ended March 31, 2015 to AFFO is as follows:

(in thousands of Canadian dollars)			
Three months ended March 31,	2015	2014	Change <sup>2</sup>
Cash generated from operating activities	\$ 64,103 \$	55,824	14.8%
Changes in working capital and other	(2,082)	525	NM
Deferred taxes	325	-	NM
Fair value adjustment of equity awards	149	-	NM
Interest and other financing charges	(21,451)	(20,370)	5.3%
Capital expenditure reserve <sup>1</sup>	(4,168)	(3,661)	13.8%
AFFO	\$ 36,876 \$	32,318	14.1%

<sup>1</sup> Normalized Q1 2015 maintenance capital expenditure is approximately \$4,168. In Q1 2015, \$354 of actual sustaining capital expenditures were paid.

<sup>2</sup> NM - not meaningful.

The following table reconciles GAAP net income and comprehensive income to FFO and further reconciles FFO to AFFO:

(in thousands of Canadian dollars, except per unit amounts)					
Three months ended March 31,		2015		2014	Change <sup>4</sup>
Net Income and comprehensive income	\$	55,566	\$	169,664	(67.2%)
Fair value adjustment of investment property		(8,592)		(126,959)	(93.2%)
Deferred taxes		325		-	NM
Fair value adjustment of equity awards		149		-	NM
Funds from operations	\$	47,448	\$	42,705	11.1%
Properties straight-line rent adjustment		(6,449)		(6,778)	(4.9%)
Straight-line land lease expense adjustment		45		52	(13.5%)
Capital expenditure reserve <sup>1</sup>		(4,168)		(3,661)	13.8%
Adjusted funds from operations	\$	36,876	\$	32,318	14.1%
FFO per Unit - basic	\$	0.258	\$	0.238	8.4%
FFO per Unit - diluted (non-GAAP) <sup>2</sup>	\$	0.258	\$	0.238	8.4%
AFFO per Unit - basic	\$	0.200	\$	0.180	11.1%
AFFO per Unit - diluted (non-GAAP) <sup>2</sup>	\$	0.200	\$	0.180	11.1%
AFFO payout ratio <sup>3</sup>		83%		90%	(7.8%)
Distribution per Unit - paid	\$	0.166	\$	0.162	2.0%
Weighted average units outstanding - basic	18	34,011,307	1	79,603,487	2.5%
Weighted average units outstanding - diluted (non-GAAP) <sup>2</sup>	18	34,074,235	1	79,636,238	2.5%
Number of units outstanding, end of period	18	36,321,135	1	179,619,444	3.7%

<sup>1</sup> Normalized Q1 2015 maintenance capital expenditures are approximately \$4,168. In Q1 2015, \$354 of actual sustaining capital expenditures were paid.

<sup>2</sup> For the purposes of calculating diluted FFO and AFFO per Unit, diluted Units includes restricted and deferred units issued under various plans and excludes the effects of settling the Class C LP Units with Class B LP Units.

<sup>3</sup> Calculated as Distributions per Unit divided by AFFO per Unit - diluted (non-GAAP).

<sup>4</sup> NM - not meaningful.

FFO for the three months ended March 31, 2015 amounted to \$47,448 or \$0.258 per Unit (diluted non-GAAP) and was \$4,743 (11.1%) higher than the same period in 2014 largely due to the impact of NOI variances discussed earlier.

AFFO for the three months ended March 31, 2015 amounted to \$36,876 or \$0.200 per Unit (diluted non-GAAP) and was \$4,558 (14.1%) higher than the same period in 2014 largely due to the impact of NOI variances discussed earlier.

#### 9.4 Earnings Before Interest and Other Financing Costs, Taxes and Fair Value Adjustments

EBITFV is a non-GAAP measure of a REIT's operating cash flow and it is used in place of IFRS net income because it excludes major non-cash items (including fair value adjustments on investment properties), interest expense and other financing costs, income tax expense, losses or gains on disposition of property, and other non-recurring items that may occur under IFRS that management considers non-operating in nature. EBITFV should not be considered as an alternative to net income or cash flows provided by operating activities determined in accordance with IFRS

EBITFV is used as an input in some of CT REIT's debt metrics, providing information with respect to certain financial ratios that CT REIT uses in measuring its debt profile and assessing the REIT's ability to satisfy its obligations, including servicing its debt. For the three months ended March 31, 2015, EBITFV was calculated as follows:

(in thousands of Canadian dollars)			
Three months ended March 31,	2015	2014	Change
Net Income and comprehensive income	\$ 55,566 \$	169,664	(67.2%)
Fair value adjustment on investment properties	(8,592)	(126,959)	(93.2%)
Interest expense and other financing charges	21,451	20,370	5.3%
EBITFV	\$ 68,425 \$	63,075	8.5%

#### 9.5 Interest Coverage Ratio

Interest coverage ratios are used to measure an entity's ability to service its debt, including construction financing or development debt. Generally, the higher the ratio is, the lower the risk of default on debt. EBITFV is a generally accepted proxy for operating cash flow. The ratio is calculated as follows:

(in thousands of Canadian dollars)		
Three months ended March 31,	2015	2014
EBITFV (A)	\$ 68,425 \$	63,075
Interest and other financing charges (B)	\$ 21,451 \$	20,370
Interest coverage ratio (A)/(B)	3.19	3.10

The interest coverage ratio for the three months ended March 31, 2015 increased compared to the same period in the prior due to higher EBITFV in 2015 partially offset by increased interest and other financing charges. Both EBITFV and interest and other financing charges increased due to acquisition and intensification activities completed during 2015 and 2014.

#### 9.6 Indebtedness Ratio

CT REIT has adopted an indebtedness ratio guideline which management uses as a measure to evaluate its leverage and the strength of its equity position, expressed as a percentage of financing provided by debt. CT REIT's Declaration of Trust limits its indebtedness (plus the aggregate par value of the Class C LP Units) to a maximum of 60% of the gross book value, excluding convertible debentures, and 65% including convertible debentures. Gross book value is defined as total assets as reported on the latest consolidated balance sheet. CT REIT calculates its indebtedness ratio as follows:

(in thousands of Canadian dollars) As at	March 31, 2015	December 31, 2014
Total assets (A)	\$ 4,113,322	\$ 4,017,420
Total indebtedness <sup>1</sup> (B)	\$ 1,984,131	\$ 1,983,773
Indebtedness ratio (B)/(A)	48.2%	49.4%

<sup>1</sup>Total indebtedness reflects the value of the Class C LP Units, the mortgages payable and the Bank Credit Facility.

The indebtedness ratio at March 31, 2015 has decreased compared to the indebtedness ratio at December 31, 2014 primarily due to the investment activities completed during the quarter, which resulted in a greater increase in total assets than total indebtedness.

#### 9.7 Debt to Enterprise Value Ratio

CT REIT's debt to enterprise value ratio is a non-GAAP measure and is calculated as total debt divided by enterprise value which is the sum of: i) total debt and ii) period-end Units and Class B LP Units outstanding multiplied by the period end Unit closing price ("Equity Value"). Enterprise value is an economic measure reflecting the market value of an entity. CT REIT's debt to enterprise value ratio is an indicator of how indebted it is relative to its enterprise value.

(in thousands of Canadian dollars, except for per Unit amounts)		
As at	March 31, 2015	December 31, 2014
Total indebtedness (A)	\$ 1,984,131	\$ 1,983,773
Equity value		
Period-end Units and Class B LP Units outstanding	186,321,135	181,485,782
Unit closing price	\$ 12.90	\$ 12.31
Equity value (B)	\$ 2,403,543	\$ 2,234,090
Enterprise value (A + B)	\$ 4,387,674	\$ 4,217,863
Debt / Enterprise value (A / (A + B))	45.2%	47.0%

CT REIT's debt to enterprise value ratio at March 31, 2015 decreased compared to the debt to enterprise value ratio at December 31, 2014 as a result of an increase in equity value due to an increased closing Unit price and additional Units and Class B LP Units outstanding.

#### 9.8 Book Value per Unit

Book value per Unit is a non-GAAP measure and represents Total Equity from the consolidated balance sheets divided by the sum of the period end Units and Class B LP Units outstanding. It is an indication of the residual book value available to Unitholders. As well, book value per Unit is compared to the REIT's Unit trading price in order to assess a premium or discount.

As at	March 31, 2015	December 31, 2014
Total Equity (A)	\$ 2,089,476	\$ 2,002,189
Period-end Units and Class B LP Units outstanding (B)	186,321,135	181,485,782
Book value per Unit (A / B)	\$ 11.21	\$ 11.03

CT REIT's book value per Unit at March 31, 2015 increased from the book value per Unit at December 31, 2014 primarily due to net income exceeding distributions.

#### 9.9 Selected Quarterly Consolidated Information

(in thousands of Canadian dollars, except per Unit amounts)		2015	2014								2013
As at and for the quarter ended	Q1			Q4		Q3		Q2		Q1	Q4 <sup>1</sup>
Property revenue	\$	92,448	\$	89,212	\$	89,535	\$	83,364	\$	82,680	\$ 63,026
Net income	\$	55,566	\$	53,711	\$	49,197	\$	45,689	\$	169,664	\$ 30,996
Net income per Unit											
- basic	\$	0.302	\$	0.296	\$	0.271	\$	0.254	\$	0.944	\$ 0.173
- diluted	\$	0.226	\$	0.222	\$	0.202	\$	0.200	\$	0.550	\$ 0.134
FFO - diluted, non-GAAP <sup>2</sup>	\$	0.258	\$	0.256	\$	0.247	\$	0.238	\$	0.238	\$ 0.176
AFFO - diluted, non-GAAP <sup>2</sup>	\$	0.200	\$	0.191	\$	0.185	\$	0.179	\$	0.180	\$ 0.131
Total assets <sup>3</sup>	\$	4,113,322	\$	4,017,420	\$	3,974,736	\$	3,842,218	\$	3,757,682	\$ 3,603,252
Total indebtedness	\$	1,984,131	\$	1,983,773	\$	1,950,346	\$	1,847,279	\$	1,807,130	\$ 1,800,000
Total distributions to unitholders - paid	\$	29,907	\$	29,078	\$	29,081	\$	28,576	\$	28,830	\$ 22,197
Total distributions to unitholders per Unit - paid	\$	0.166	\$	0.163	\$	0.162	\$	0.163	\$	0.162	\$ 0.124
Book value per Unit <sup>2</sup>	\$	11.21	\$	11.03	\$	10.90	\$	10.79	\$	10.70	\$ 11.03
Market price per Unit											
- high	\$	13.50	\$	12.55	\$	11.96	\$	11.63	\$	11.58	\$ 11.10
- low	\$	11.70	\$	10.50	\$	11.00	\$	10.81	\$	10.61	\$ 10.00
- close	\$	12.90	\$	12.31	\$	11.02	\$	11.40	\$	11.16	\$ 10.92

<sup>1</sup> Based on operations beginning October 23, 2013.

<sup>2</sup> Non-GAAP key performance indicators. Refer to section 9.0 for further information.

<sup>3</sup> Prior year figures have been restated. Refer to note 25 of the annual consolidated financial statements contained in CT REIT's 2014 Annual Report.

## 10.0 Enterprise Risk Management

To preserve and enhance Unitholder value over the long term, CT REIT approaches the management of risk strategically through its ERM Program.

The ERM Program provides an integrated approach to the management of risks, supporting the REIT's strategies and objectives, and is described in detail in Part X in the MD&A contained in the REIT's 2014 Annual Report.

The REIT's ERM Program continues to further enhance risk reporting through developing and refining underlying processes and tools aimed at supporting risk identification and risk monitoring.

## **11.0 Internal Controls and Procedures**

Details related to disclosure controls and procedures and internal controls over financial reporting are disclosed in Part XI of the MD&A contained in CT REIT's 2014 Annual Report.

#### **Changes in Internal Control over Financial Reporting**

During the three months ended March 31, 2015, there have been no changes in CT REIT's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, CT REIT's internal control over financial reporting.

## **12.0 Forward-looking Information**

This MD&A, and the documents incorporated by reference herein, contain forward-looking statements that involve a number of risk and uncertainties, including statements regarding the outlook for CT REIT's business results of operations. Forward-looking statements are provided for the purposes of providing information about CT REIT's future outlook and anticipated events or results and may include statements regarding known and unknown risks and uncertainties and other factors that may cause the actual results to differ materially from those indicated. Such factors include, but are not limited to, general economic conditions, financial position, business strategy, availability of acquisition opportunities, budgets, capital expenditures, financial results, taxes, plans and objectives of or involving CT REIT. Particularly, statements regarding future acquisitions, developments, distributions, results, performance, achievements, prospects or opportunities for CT REIT or the real estate industry are forward-looking statements. In some cases, forward-looking information can be identified by such terms such as "may", "might", "will", "could", "should", "would", "occur", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue", "likely", "schedule", "resolved to", or the negative thereof or other similar expressions concerning matters that are not historical facts. Some of the specific forwardlooking statements in this document include, but are not limited to, statements with respect to the following:

- CT REIT's growth strategy and objectives under section 2.0;
- CT REIT's ability to refinance a redemption under section 5.0;
- CT REIT's capital strategy under section 5.0;
- CT REIT's commitments and contingencies under section 5.0;
- CT REIT's distributions under section 6.0;
- CT REIT's access to available sources of debt and/or equity financing;
- the expected tax treatment of CT REIT and its distributions to Unitholders;
- CT REIT's ability to expand its asset base, make accretive acquisitions, develop or intensify its property and participate with CTC in the development or intensification of the properties; and
- the ability of CT REIT to qualify as a "mutual fund trust", as defined in the Tax Act, and as a "real estate investment trust", as defined in the SIFT Rules.

CT REIT has based these forward-looking statements on factors and assumptions about future events and financial trends that it believes may affect its financial condition, results of operations, business strategy and financial needs, including that the Canadian economy will remain stable over the next 12 months, that inflation will remain relatively low, that tax laws remain unchanged, that conditions within the real estate market, including competition for acquisitions, will be consistent with the current climate, that the Canadian capital markets will provide CT REIT with access to equity and/or debt at reasonable rates when required and that CTC will continue its involvement with CT REIT on the basis described in its 2014 AIF.

Although the forward-looking statements contained in this MD&A are based upon assumptions that management of CT REIT believes are reasonable based on information currently available to management, there can be no assurance that actual results will be consistent with these forward-looking statements. Forward-looking statements necessarily involve known and unknown risks and uncertainties, many of which are beyond the REIT's control, that may cause CT REIT's or the industry's actual results, performance, achievements, prospects and opportunities in future periods to differ materially from those expressed or implied by such forward-looking statements. These risks and uncertainties include, among other things, the factors discussed under the "Risk Factors" section of the 2014 AIF.

For more information on the risks, uncertainties and assumptions that could cause CT REIT's actual results to differ from current expectations, please also refer to CT REIT's public filings available on SEDAR at www.sedar.com and at www.ctreit.com.

CT REIT cautions that the foregoing list of important factors and assumptions is not exhaustive and other factors could also adversely affect its results. Investors and other readers are urged to consider the foregoing risks, uncertainties, factors and assumptions carefully in evaluating the forward-looking information and are cautioned not to place undue reliance on such forward-looking information. Statements that include forward-looking information do not take into account the effect that transactions or non-recurring or other special items announced or occurring after the statements are made have on CT REIT's business. For example, they do not include the effect of any dispositions, acquisitions, asset writedowns or other charges announced or occurring after such statements are made. The forward-looking information in this MD&A is based on certain factors and assumptions made as of the date hereof or the date of the relevant document incorporated herein by reference, as applicable. CT REIT does not undertake to update the forward-looking information, whether written or oral, that may be made from time to time by it or on its behalf, to reflect new information, future events or otherwise, except as required by applicable securities laws.

Information contained in or otherwise accessible through the websites referenced in this MD&A or the documents incorporated by reference herein (other than CT REIT's profile on SEDAR at www.sedar.com) does not form part of this MD&A or the documents incorporated by reference herein and is not incorporated by reference into this MD&A. All references to such websites are inactive textual references and are for information only.

#### Commitment to disclosure and investor communication

The Investor Relations section of the REIT's website <u>www.ctreit.com</u> includes the following documents and information of interest to investors:

- Annual Information Form;
- Management Information Circular;
- the Prospectus;
- quarterly reports; and
- conference call webcasts (archived for one year).

Additional information about the REIT has been filed electronically with various securities regulators in Canada through SEDAR and is available online at <u>www.sedar.com</u>.

If you would like to contact the Investor Relations department directly, call Andrea Orzech at (416) 480-3195 or email <u>investor.relations@ctreit.com.</u>

May 12, 2015

### FIRST QUARTER 2015

### CT REAL ESTATE INVESTMENT TRUST INTERIM FINANCIAL STATEMENTS (UNAUDITED)

### **Condensed Consolidated Balance Sheets (Unaudited)**

(Canadian dollars, in thousands)

As at	Note	March 31, 2015	December 31, 2014
Assets			
Non-current assets			
Investment properties	3	\$ 4,091,651	\$ 3,999,844
Other assets		2,161	2,526
		4,093,812	4,002,370
Current assets			
Tenant and other receivables		11,055	10,349
Other assets		6,984	1,991
Cash and cash equivalents		1,471	2,710
		19,510	15,050
Total assets		\$ 4,113,322	\$ 4,017,420
Liabilities			
Non-current liabilities			
Class C LP Units	4	\$ 1,651,068	\$ 1,647,279
Mortgages payable	5	56,930	57,219
Other liabilities	7	702	560
		1,708,700	1,705,058
Current liabilities			
Class C LP Units	4	200,000	200,000
Mortgages payable	5	1,243	1,275
Bank credit facility	6	74,890	78,000
Other liabilities	7	28,719	20,871
Distributions payable	8	10,294	10,027
		315,146	310,173
Total liabilities		2,023,846	2,015,231
Equity			
Unitholders' equity	9	995,262	982,588
Non-controlling interests	9, 11	1,094,214	1,019,601
Total equity		2,089,476	2,002,189
Total liabilities and equity		\$ 4,113,322	\$ 4,017,420

# **Condensed Consolidated Statements of Income and Comprehensive Income (Unaudited)**

(Canadian dollars, in thousands, except per unit amounts)

For the three months ended March 31,	Note		2015		2014
Property revenue	12	\$	92,448	\$	82,680
Property expense	12		(21,560)		(17,905)
General and administrative expense	13		(2,484)		(1,858)
Interest income			21		158
Interest and other financing charges	14		(21,451)		(20,370)
Fair value adjustment on investment properties	3		8,592		126,959
Net income and comprehensive income		\$	55,566	\$	169,664
Net income and comprehensive income attributable	to:				
Unitholders		\$	27,186	\$	85,271
Non-controlling interests			28,380		84,393
Non-controlling interests		\$	55,566	\$	169,664
Net income per unit – basic	9	\$ \$	55,566 0.30	\$ \$	169,664 0.94

### Consolidated Statements of Changes in Equity (Unaudited) (Canadian dollars, in thousands)

	Note	Units	Retained Earnings	Unitholders' equity	Non-controlling interests	Total Equity
Balance at December 31, 2014		\$ 877,905 \$	104,683 \$	982,588 \$	1,019,601 \$	2,002,189
Net income and comprehensive income for the period		-	27,186	27,186	28,380	55,566
Issuance of Class B LP Units, net of issue costs	3	-	-	-	61,896	61,896
Distributions	8	-	(14,953)	(14,953)	(15,663)	(30,616)
Issuance of Units under Distribution Reinvestment Plan	8	441	-	441	-	441
Balance at March 31, 2015		\$ 878,346 \$	116,916 \$	995,262 \$	1,094,214 \$	2,089,476

	Note	Units	Retained Earnings	Unitholders' equity	Non-controlling interests	Total Equity
Balance at December 31, 2013		\$ 876,124 \$	4,075 \$	880,199 \$	900,187 \$	1,780,386
Net income and comprehensive income for the period		-	85,271	85,271	84,393	169,664
Distributions	8	-	(14,633)	(14,633)	(14,553)	(29,186)
Issuance of Units under Distribution Reinvestment Plan	8	355	-	355	-	355
Balance at March 31, 2014		\$ 876,479 \$	74,713 \$	951,192 \$	970,027 \$	1,921,219

### **Condensed Consolidated Statements of Cash Flows (Unaudited)**

(Canadian dollars, in thousands)

For the three months ended March 31,	Note	2015	2014
Cash generated from (used for):			
Operating activities			
Net income		\$ 55,566	\$ 169,664
Add (deduct):			
Fair value adjustment on investment properties		(8,592)	(126,959)
Straight-line rental income		(6,449)	(6,778)
Straight-line land lease expense		45	52
Interest and other financing charges		21,451	20,370
Changes in working capital and other	15	2,082	(525)
Cash generated from operating activities		64,103	55,824
Investing activities			
Property investments		(10,190)	(7,037)
Land investments and development activities		(10,100)	(7,007)
Capital expenditures recoverable from tenants		(354)	(110)
Cash used for investing activities		(10,563)	(7,147)
Financing activities			
Unit distributions	8	(14,509)	(14,277)
Class B LP Unit distributions paid or loaned	8	(15,398)	(14,553)
Payments on Class C LP Units paid or loaned	4	(20,515)	(20,250)
Bank Credit Facility repayments	6	(3,110)	-
Mortgage principal repayments	5	(286)	-
Interest paid		(857)	-
Class B LP Unit issue costs		(104)	-
Cash used for from financing activities		(54,779)	(49,080)
Cash used in the year		(1,239)	(403)
Cash and cash equivalents, beginning of period		2,710	46,999
Cash and cash equivalents, end of period		\$ 1,471	\$ 46,596

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

### **1. NATURE OF CT REAL ESTATE INVESTMENT TRUST**

CT Real Estate Investment Trust is an unincorporated, closed-end real estate investment trust. CT Real Estate Investment Trust and its subsidiaries, unless the context requires otherwise, are together referred to in these unaudited condensed interim consolidated financial statements as "CT REIT". CT REIT commenced operations on October 23, 2013, and was formed to own income-producing commercial properties located primarily in Canada. The principal and registered head office of CT REIT is located at 2180 Yonge Street, Toronto, Ontario M4P 2V8.

Canadian Tire Corporation, Limited ("CTC") owns an 83.6 per cent effective interest in CT REIT as of March 31, 2015, consisting of 59,711,094 of the issued and outstanding units of CT REIT ("Units"), all of the issued and outstanding Class B limited partnership units ("Class B LP Units") of CT REIT Limited Partnership (the "Partnership"), which are economically equivalent to and exchangeable for Units, and all of the issued and outstanding Class C limited partnership units ("Class C LP Units") of the Partnership (see Note 4). CT REIT Units are listed on the Toronto Stock Exchange (the "TSX") under the symbol CRT.UN.

### 2. SIGNIFICANT ACCOUNTING POLICIES

### (a) Statement of compliance

These condensed consolidated interim financial statements ("interim financial statements") have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). CT REIT prepared these interim financial statements for the three months ended March 31, 2015 and 2014 in accordance with International Accounting Standard ("IAS") 34 – *Interim Financial Reporting*. These interim financial statements should be read in conjunction with the annual consolidated financial statements contained in CT REIT's 2014 Annual Report .They have been prepared using the same accounting policies that were described in Note 3 to the annual consolidated financial statements contained in CT REIT's 2014 Annual Report.

These interim financial statements were authorized for issuance by CT REIT's Board of Trustees (the "Board") on May 12, 2015.

#### (b) Basis of presentation

These interim financial statements have been prepared on the historical cost basis except for investment properties and liabilities for unit-based compensation plans, which are measured at fair value.

These interim financial statements are presented in Canadian dollars ("C\$") rounded to the nearest thousand, except per unit amounts.

#### (c) Judgements and estimates

The preparation of these interim financial statements in accordance with IFRS requires management to make judgments and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of these interim financial statements and the reported amounts of revenue and expenses during the reporting periods presented. Actual results may differ from estimates made in these interim financial statements.

Judgments are made in the selection and assessment of CT REIT's accounting policies. Estimates are used mainly in determining the measurement of recognized transactions and balances. Estimates are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Judgment and estimates are often interrelated. CT REIT's judgments and estimates are continually re-evaluated to ensure they remain appropriate. Revisions to

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

accounting estimates are recognized in the period in which the estimates are revised and in future periods affected.

Details of the accounting policies subject to judgments and estimates, and standards, amendments and interpretations issued but not yet adopted that CT REIT believes could have the most significant impact on the amounts recognized in these interim financial statements are described in Note 2 to the annual consolidated financial statements contained in CT REIT's 2014 Annual Report.

### **3. INVESTMENT PROPERTIES**

	March 31, 2015	December 31, 2014
Balance at beginning of period	\$ 3,999,844	\$ 3,547,864
Property investments (including investment costs) (1)	62,283	228,684
Development land acquisitions	3,808	3,982
Developments	-	19,963
Intensifications	9,602	11,951
Recoverable capital expenditures	1,025	17,052
Capitalized interest and property taxes	48	442
Straight-line rent	6,449	28,685
Fair value adjustment on investment properties	8,592	141,221
Balance at end of the period	\$ 4,091,651	\$ 3,999,844

<sup>(1)</sup> Net of post-closing adjustments

To determine fair value, CT REIT uses the income approach. Fair value is estimated by capitalizing the cash flows that the property can reasonably be expected to produce over its remaining economic life. The income approach is derived from two methods: the overall capitalization rate ("OCR") method, whereby the net operating income is capitalized at the requisite OCR, or the discounted cash flow ("DCF") method, in which the cash flows are projected over the anticipated term of the investment plus a terminal value discounted using an appropriate discount rate.

Properties under development are recorded at acquisition cost and are adjusted to fair value at each balance sheet date with the fair value adjustment recognized in earnings.

As at March 31, 2015, management's determination of fair value was updated for current market assumptions, utilizing market capitalization rates provided by independent valuation professionals.

On a periodic basis, CT REIT obtains independent valuations such that substantially all of the properties will be externally appraised over a four-year period.

The fair value of investment properties is based on Level 3 inputs (see Note 23(a) to the annual consolidated financial statements contained in CT REIT's 2014 Annual Report for definition of levels). There have been no transfers during the period between levels.

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

The significant inputs used to determine the fair value of CT REIT's investment properties are as follows:

	Properties valued by the OCR method	Properties valued by the DCF method
Number of properties	231	45
Value as at March 31, 2015	3,184,810	881,640
Discount rate	-	6.92%
Terminal capitalization rate	-	6.50%
Overall capitalization rate	6.34%	
Hold period (years)	-	11

Valuations determined by the OCR method are most sensitive to changes in capitalization rates. Valuations determined by the DCF method are most sensitive to changes in discount rates.

The following table summarizes the sensitivity of the fair value of investment properties to changes in the capitalization rate:

		OCR Sen	sitivity		DCF Sensitivity			
Rate sensitivity	nsitivity Fair value Change in fair value			value Change in fair value Fair valu		Fair value	Cha	nge in fair value
+ 75 basis points	\$	2,876,119	\$	(308,691)	\$	840,156	\$	(41,484)
+ 50 basis points		2,971,528		(213,282)		853,627		(28,013)
+ 25 basis points		3,074,229		(110,581)		867,469		(14,171)
Base rate		3,184,810		-		881,640		-
- 25 basis points		3,304,232		119,422		896,152		14,512
- 50 basis points		3,433,705		248,895		911,003		29,363
- 75 basis points		3,574,660		389,850		926,155		44,515

#### 2015 Investment Activity

For the three months ended March 31, 2015, five property investments and one development land investment were completed at a total cost of \$62,283 and \$3,808 respectively. In addition, three intensification projects were completed at a total cost of \$9,602. The costs for these investments were funded as follows:

#### 2015 Acquisition Activity

	Property investments	Development land investment	Intensifications
Funded with working capital to CTC	\$ -	\$ 1 \$	\$ 9,602
Funded with working capital to third parties	283	18	-
Issuance of Class B LP Units to CTC	62,000	-	-
Issuance of Class C LP Units to CTC	-	3,789	-
Total Costs	\$ 62,283	\$ 3,808	\$ 9,602

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

### 2014 Investment Activity

For the year ended December 31, 2014, thirteen property investments and two development land investments were completed at a total cost of \$228,684 and \$3,982 respectively. In addition, two developments and six intensification projects were completed at a total cost of \$19,963 and \$11,951 respectively. The costs for these investments were funded as follows:

			2014 AC	quisition Activity
	Property investments	Development land invetments	Developments	Intensifications
Funded with working capital to CTC <sup>(1)</sup>	\$ 31,479 \$	-	\$ 19,929 \$	11,951
Funded with working capital to third parties	71,267	3,982	34	-
Issuance of Class B LP Units to CTC	19,464	-	-	-
Issuance of Class C LP Units to CTC	47,279	-	-	-
Mortgages assumed	59,195	-	-	-
Total Costs	\$ 228,684 \$	3,982	\$ 19,963 \$	11,951

<sup>(1)</sup> Net of post-closing adjustments

Development properties represent \$7,840 (December 31, 2014 – \$3,984) of the total value of investment properties including capitalized interest of \$48 (December 31, 2014 – \$442).

Investment properties with a fair value of approximately 127,935 (December 31, 2014 – 127,926) are situated on land held under leases with remaining initial terms of between 4 and 41 years, and an average initial term of 16 years.

### 4. CLASS C LP UNITS

The Class C LP Units entitle the holder to a fixed cumulative monthly payment during the initial fixed rate period for each Series of Class C LP Units (the "Initial Fixed Rate Period") equal to a weighted average of 4.44 per cent of the aggregate capital amount ascribed to the Class C LP Units, in priority to distributions made to holders of the Class A LP Units, Class B LP Units and GP Units, subject to certain exceptions. During the five-year period beginning immediately following the completion of the Initial Fixed Rate Period, and each five-year period thereafter, the fixed payment rate for Class C LP Units will be reset, and the holders of Class C LP Units will be entitled, subject to certain conditions, to elect either a fixed rate or floating rate option.

On expiry of the Initial Fixed Rate Period applicable to each series of Class C LP Units, and every five years thereafter, each such series of Class C LP Units is redeemable at par (together with all accrued and unpaid payments thereon) at the option of the Partnership or the holder, upon giving at least 120 days' notice. The Partnership further has the ability to settle any of the Class C LP Units at any time after January 1, 2019 at a price equal to the greater of par and a price to provide a yield equal to the then equivalent Government of Canada bond yield plus a spread, so long as such redemption is in connection with a sale of properties.

Such redemptions of Class C LP Units (other than upon a change of control at CT REIT) can be settled at the option of the Partnership, in cash or Class B LP Units of equal value.

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

The following table presents the details of the Class C LP Units:

		Annual distribution	Carrying amount	Carrying amount
	Expiry of initial fixed	rate during initial	at March 31,	at December 31,
Series	rate period	fixed par value	2015	2014
Series 1	May 31, 2015	3.50%	\$ 200,000	\$ 200,000
Series 2	May 31, 2016	3.50%	200,000	200,000
Series 3	May 31, 2020	4.50%	200,000	200,000
Series 4	May 31, 2024	4.50%	200,000	200,000
Series 5	May 31, 2028	4.50%	200,000	200,000
Series 6	May 31, 2031	5.00%	200,000	200,000
Series 7	May 31, 2034	5.00%	200,000	200,000
Series 8	May 31, 2035	5.00%	200,000	200,000
Series 9	May 31, 2038	5.00%	200,000	200,000
Series 10	May 31, 2017	2.38%	7,130	7,130
Series 11	May 31, 2017	2.20%	20,685	20,685
Series 12	May 31, 2017	2.23%	19,464	19,464
Series 13	May 31, 2017	1.65%	3,789	-
Weighted average / Total		4.44%	\$ 1,851,068	\$ 1,847,279
Current			\$ 200,000	\$ 200,000
Non-current			1,651,068	1,647,279
Total			\$ 1,851,068	\$ 1,847,279

There are no principal payments on the Class C LP Units during the Initial Fixed Rate Period. For the three months ended March 31, 2015, interest expense of 20,515 (2014 – 20,229) was recognized in respect of the Class C LP Units (see Note 14). The holders of the Class C LP Units may elect to defer receipt of all or a portion of payments declared by CT REIT until the first day following the end of the fiscal year. If the holder so elects to defer receipt of payments, CT REIT will loan the holder the amount equal to the deferred payment without interest, and the loan will be due and payable in full on the first business day following the end of the deferred payments be applied to repay such loans. At the election of the holder, payments on the Class C LP Units for the three months ended March 31, 2015 of \$12,510 (December 31, 2014 – 68,425) were deferred until the first day following the end of the fiscal year and non-interest bearing loans equal to the deferred payments were advanced in lieu thereof. The net amount of payments due in respect of the Class C LP Units at March 31, 2015 of 6,838 (December 31, 2014 – 6,838) is included in other liabilities on the consolidated balance sheet (see Note 7).

A redemption notice was submitted by CT REIT to CTC, the holder of Series 1 of the Class C LP Units.

### 5. MORTGAGES PAYABLE

Mortgages payable, secured by certain of CT REIT's investment properties, include the following:

		March 31, 2015					December 31, 2014			
		Face Carrying				Face		Carrying		
		value		amount		value		amount		
Current	\$	1,168	\$	1,243	\$	1,158	\$	1,275		
Non-current		56,852		56,930		57,148		57,219		
Total	\$	58,020	\$	58,173	\$	58,306	\$	58,494		

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

Future repayments are as follow	vs:	Principal Amortization	Maturities	Total
For the remainder of:				
2	2015	\$ 872	-	872
2	2016	1,199	-	1,199
2	2017	1,241	-	1,241
2	2018	422	16,661	17,083
2	2019	-	37,625	37,625
2020 and there	after	-	-	-
Total contractual obligation		\$ 3,734	54,286	58,020
Unamortized portion of mark to rates on liabilities assumed at the of properties		st		352
Unamortized debt financing cos	st			(199)
			\$	58,173

Mortgages payable have interest rates that range from 2.95% to 3.60%, and have maturity dates that range from January 2018 to December 2019. Mortgages payable at March 31, 2015 had a weighted average interest rate of 3.19% (December 31, 2014 – 3.19%). At March 31, 2015, floating rate and fixed rate mortgages were \$31,133 (December 31, 2014 – \$31,133) and \$27,040 (December 31, 2014 – \$27,173), respectively.

Investment properties having a fair value of \$121,574 (December 31, 2014 – \$121,489), have been pledged as security for mortgages payable.

### 6. BANK CREDIT FACILITY

The Partnership has a \$200,000 revolving credit facility (the "Bank Credit Facility"), with an option to increase it by an additional \$100,000, which is available to the Partnership until October 2017. The Bank Credit Facility bears interest at a rate based on the bank's prime rate of interest or bankers' acceptances plus a margin. A standby fee is charged on the Bank Credit Facility.

As at March 31, 2015, \$74,890 (December 31, 2014 - \$78,000) of cash advances had been drawn on the Bank Credit Facility. The unamortized balance of transaction costs incurred in connection with the arrangement of the Bank Credit Facility of \$396 (December 31, 2014 - \$434) is recorded in other assets on the consolidated balance sheets. For the three months ended March 31, 2015, amortization of the transaction costs of \$38 (2014 - \$47), as well as the standby fee of \$124 (2014 - \$130) are included in interest and other financing charges on the consolidated statement of income and comprehensive income (see Note 14).

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

### 7. OTHER LIABILITIES

Other liabilities are comprised of the following:

	March 31, 2015	December 31, 2014
Interest on Class C LP Units <sup>(1)</sup>	\$ 6,838	\$ 6,838
Property operating costs <sup>(2)</sup>	5,972	3,188
Deferred revenue <sup>(3)</sup>	4,392	2,238
Other <sup>(4)</sup>	12,219	9,167
Less: non-current portion of other liabilities	(702)	(560)
Other liabilities	\$ 28,719	\$ 20,871

<sup>(1)</sup> Net of loans receivable of \$12,510 (December 31, 2014 - \$68,425). See Note 18(b).

<sup>(2)</sup> Includes \$134 payable to CTC (December 31, 2014 - \$496).

<sup>(3)</sup> Prepaid rent from CTC.

(4) Includes \$2,086 payable to CTC (December 31, 2014 - \$3,289).

### 8. DISTRIBUTIONS ON UNITS AND CLASS B LP UNITS

The following table presents total distributions declared on Units and Class B LP Units:

For the three months ended March 31, 2015						the three months e	ende	ed March 31, 2014
		Total Distributions				Total		Distributions
		Distributions		per Unit		Distributions		per Unit
Units <sup>(1)</sup>	\$	14,953	\$	0.17	\$	14,633	\$	0.16
Class B LP Units	<sup>(2)</sup> \$	15,663	\$	0.17	\$	14,553	\$	0.16

<sup>(1)</sup> Includes \$9,897 (2014 - \$9,704) paid or payable to CTC.

(2) Paid or payable to CTC.

CT REIT has adopted a distribution reinvestment plan ("DRIP"), which allows certain Canadian resident Unitholders to elect to have all or a portion of their cash distributions reinvested in additional Units (at a price per unit calculated by reference to the five-day volume weighted average for the Units on the TSX for the five business days immediately preceding the distribution payment date). No brokerage commissions or service charges are payable in connection with the purchase of Units under the DRIP and CT REIT will pay all administrative costs. The automatic reinvestment of distributions under the DRIP does not relieve holders of Units of any income tax applicable to such distributions. Unitholders who participate in the DRIP receive an additional distribution of units equal to 3.0% of each distribution that was reinvested by them.

For the three months ended March 31, 2015 35,814 (2014 - 32,800) Units were issued under the DRIP for \$441 (2014 - \$355).

On March 18, 2015, CT REIT's Board declared a distribution of \$0.05525 per Unit paid on April 15, 2015 to holders of Units and Class B LP Units of record as of March 31, 2015.

On April 15, 2015, CT REIT's Board declared a distribution of \$0.05525 per Unit payable on May 15, 2015 to holders of Units and Class B LP Units of record as of April 30, 2015.

The holders of the Class B LP Units may elect to defer receipt of all or a portion of distributions declared by CT REIT until the first day following the end of the fiscal year. If the holder so elects to defer receipt of distributions, CT REIT will loan the holder the amount equal to the deferred distribution without interest,

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

and the loan will be due and payable in full on the first business day following the end of the fiscal year the loan was advanced, the holder having irrevocably directed that any payment of the deferred distributions be applied to repay such loans. For the three months ended March 31, 2015, the holders of the Class B LP Units elected to defer distributions in the amount of \$288 (2014 – nil). See Note 18(b).

### 9. EQUITY

### Authorized and outstanding units

CT REIT is authorized to issue an unlimited number of Units.

The following tables summarize the changes in Units and Class B LP Units:

	For the three months ended March 31, 2015					
	Units	Class B LP Units	Total			
Total outstanding at beginning of period	90,188,210	91,297,572	181,485,782			
Issued	35,814	4,799,539	4,835,353			
Total outstanding at end of period	90,224,024	96,097,111	186,321,135			

		For the year ended December 31, 20 <sup>4</sup>				
	Units	Class B LP Units	Total			
Total outstanding at beginning of year	90,026,773	89,559,871	179,586,644			
Issued	161,437	1,737,701	1,899,138			
Total outstanding at end of year	90,188,210	91,297,572	181,485,782			

Net income attributable to Unitholders and weighted average units outstanding used in determining basic and diluted net income per unit for the three months ended March 31, 2015 and 2014, are calculated as follows, respectively:

	For the three months ended March 31					
		Units (		ss B LP Units		Total
Net income attributable to unitholders - basic	\$	27,186	\$	28,380	\$	55,566
Income effect of settling Class C LP Units with Class B LP Units						20,515
Net income attributable to unitholders - diluted					\$	76,081
Weighted average Units outstanding - basic		90,207,309		93,803,998		184,011,307
Dilutive effect of other Unit plans						62,928
Dilutive effect of settling Class C LP Units with Class B LP Units						141,201,738
Weighted average Units outstanding - diluted						325,275,973

	For the three months ended March 3					
			ss B LP Units		Total	
Net income attributable to unitholders - basic	\$ 85,271	\$	84,393	\$	169,664	
Income effect of settling Class C LP Units with Class B LP Units					20,229	
Net income attributable to unitholders - diluted				\$	189,893	
Weighted average Units outstanding - basic	90,043,616		89,559,871		179,603,487	
Dilutive effect of other Unit plans					32,751	
Dilutive effect of settling Class C LP Units with Class B LP Units					165,397,315	
Weighted average Units outstanding - diluted					345,033,553	

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

The calculation of diluted per unit amounts is determined on a combined basis for the Units and Class B LP Units as the Class B LP Units are exchangeable into Units on a one-for-one basis and are entitled to an equivalent amount of net income per unit as the Units.

Details and descriptions of the Units, and Class B LP Units are available in Note 13 to the annual consolidated financial statements contained in the CT REIT's Annual Report.

### **10. UNIT BASED COMPENSATION PLANS**

### **Deferred Unit Plan for Trustees**

Under the DU Plan, trustees who are eligible to participate in the DU Plan may elect to receive all or a portion of their annual compensation, which is paid quarterly, in DUs. The number of DUs to be issued is determined by dividing the quarterly compensation amount the trustee has elected to receive in DUs by the weighted average price at which Units trade on the TSX during the five trading days immediately preceding the end of the calendar quarter. The DU account of each trustee includes the value of distributions, if any, which are reinvested in additional DUs. DUs represent a right to receive an equivalent number of Units or, at the trustee's election, the cash equivalent thereof, upon the trustee's departure from the Board. DUs that are converted to cash will be equivalent to the market value of Units at the time the conversion takes place pursuant to the terms of the DU Plan.

As at March 31, 2015, accrued Trustee compensation costs relating to the DU Plan totaled \$530 (2014 – \$168). The fair value of DUs is equal to the trading price of Units. Included in compensation expense for the three months ended March 31, 2015 is \$26 (2014 – \$5) due to the change in fair value of DUs.

#### Performance Unit Plan

Each PU award entitles the executive to receive a cash payment equal to the weighted average price of Units traded on the TSX during the 10 calendar day period commencing the first business day following the end of the performance period, multiplied by a factor determined by specific performance-based criteria, as set out in the performance unit plan. The performance period of each PU award is approximately three years from the date of issuance.

As at March 31, 2015, the accrued compensation costs relating to the PU Plan totaled 334 (2014 - 9). Compensation expense recorded for the three months ended March 31, 2105 for PUs granted to executive officers was 102 (2014 - 9), and is included in general and administrative expense.

### **Restricted Unit Plan for Executives**

Under the RU Plan executives may elect to receive all or a portion of their short-term incentive plan ("STIP") award for any fiscal year in restricted units ("RUs") which entitle the executive to receive an equivalent number of Units, or, at the executive's election, the cash equivalent thereof, at the end of the vesting period, which is generally five years from the STIP payment date. The number of RUs to be issued is determined by dividing the STIP amount the executive has elected to receive in RUs by the volume weighted average price at which Units trade on the TSX during the five business days immediately prior to the tenth business day following the release of CT REIT's financial statements for the year in respect of which the STIP was earned. The RU Plan also provides for discretionary grants of RUs which entitle the executive to receive an equivalent number of Units or, at the executive's election, the cash equivalent thereof, at the end of the vesting period which is generally three years from the date of issuance. RUs that are converted to cash will be equivalent to the market value of Units on the conversion date pursuant to the terms of the RU Plan. The RU account for each executive includes the value of distributions, if any, which are reinvested in additional RUs.

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

As at March 31, 2015 accrued RU compensation costs relating to the RU Plan totaled 348 (2014 – 285). The fair value of RUs is equal to the trading price of Units. Included in compensation expense for the three months ended March 31, 2015 is 20 (2014 - 10) due to the change in fair value of RUs.

### **11. NON-CONTROLLING INTERESTS**

Details of non-wholly owned subsidiaries of CT REIT that have material non-controlling interests are as follows:

	Proportion of ownership interests held by non-controlling interests			Net income and comprehensive income allocated to non-controlling interests			4	ccumulated	non	-controlling interests
		December 31,	Fo	r the period ended		For the year ended			D	ecember 31,
Name of subsidiary	March 31, 2015	2014		March 31, 2015		December 31, 2014	Mar	ch 31, 2015		2014
CT REIT Limited Partnership	51.58%	50.31%	\$	28,380	\$	158,979	\$	1,094,214	\$	1,019,601

The following is a continuity of non-controlling interests:

	Fo	or the period ended March 31, 2015	For the year ended December 31, 2014
Balance at beginning of year	\$	1,019,601	\$ 900,187
Non-controlling interests arising on the issuance			
of Class B LP Units, net of issue costs		61,896	19,406
Share of net income and comprehensive income		28,380	158,979
Distributions		(15,663)	(58,971)
Balance at end of period	\$	1,094,214	\$ 1,019,601

There are no restrictions on CT REIT's ability to access or use the assets and settle the liabilities of its subsidiaries and there are no contractual arrangements that could require CT REIT to provide financial support.

### **12. REVENUE AND EXPENSES**

### (a) Property revenue

CT REIT leases income-producing commercial properties to tenants under operating leases. The CTC leases have staggered initial terms ranging from 1.3 to 19.6 years, with a weighted average remaining initial term of approximately 14.2 years. Annual base minimum rent for CTC leases had weighted average annual rent escalations of approximately 1.5% per year commencing January 1, 2015.

The components of revenue are as follows:

		CTC	Other	For the three months ended
		СТС	Other	March 31, 2015
Base minimum rent	\$	62,737 \$	2,365 \$	65,102
Straight-line rental		6,309	140	6,449
Subtotal base rent		69,046	2,505	71,551
Property tax and operating expense recoveries		18,733	1,417	20,150
Capital expenditure and interest recovery charge	je	640	-	640
Other revenues		-	107	107
Property revenue	\$	88,419 \$	4,029 \$	92,448

For the three months ended March 31, 2015 and 2014

(All dollar amounts are in thousands, except per unit amounts)

			For the three months ended
	CTC	Other	March 31, 2014
Base minimum rent	\$ 57,435 \$	1,544 \$	58,979
Straight-line rental	6,704	74	6,778
Subtotal base rent	64,139	1,618	65,757
Property tax and operating expense recoveries	16,172	751	16,923
Property revenue	\$ 80,311 \$	2,369 \$	82,680

### (b) Property expense

The major components of operating costs consist of realty taxes and other recoverable costs:

For the three months ended March 31,	2015	2014
Property taxes	\$ 18,680 \$	16,437
Other recoverable operating costs	1,538	420
Property management <sup>(1)</sup>	684	583
Ground rent	632	454
Property insurance	57	11
Other non-recoverable costs (income)	(31)	-
Property expense	\$ 21,560 \$	17,905

(1) Includes \$539 (2014 - \$530) with CTC. See Note 18.

### **13. GENERAL AND ADMINISTRATIVE EXPENSES**

General and administrative expenses are comprised of the following:

For the three months ended March 31,	2015	2014
Services Agreement with CTC <sup>(1)</sup>	\$ 836	\$ 822
Personnel expense	1,191	422
Other	457	614
General and administrative expenses	\$ 2,484	\$ 1,858
(1) See Note 18		

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

### 14. INTEREST AND OTHER FINANCING CHARGES

Interest and other financing charges are comprised of the following:

For the three months ended March 31,	2015	2014
Interest on Class C LP Units <sup>(1)</sup>	\$ 20,515 \$	20,229
Interest on Mortgages Payable	425	-
Interest on Bank Credit Facility	397	-
Standby fees - Bank Credit Facility	124	130
Amortization of financing costs - Bank Credit Facility	38	38
Amortization of agency fees - Bank Credit Facility	-	9
	21,499	20,406
Capitalized interest	(48)	(36)
Interest and other financing charges	\$ 21,451 \$	20,370

<sup>(1)</sup> Paid or payable to CTC

### **15. CHANGES IN WORKING CAPITAL AND OTHER**

Changes in working capital are comprised of the following:

For the three months ended March 31,	2015	2014
Changes in working capital and other		
Tenant and other receivables	\$ (706) \$	\$ (6,008)
Other assets	(4,628)	(819)
Other liabilities	7,416	6,302
Changes in working capital and other	\$ 2,082	\$ (525)

### **16. SEGMENTED INFORMATION**

CT REIT has one reportable segment, which comprises the ownership and operation of primarily retail investment properties located in Canada.

### **17. COMMITMENTS AND CONTINGENCIES**

CT REIT has agreed to indemnify, in certain circumstances, the trustees and officers of CT REIT and its subsidiaries.

CT REIT has committed to development expenditures representing approximately \$31,698 (December 31, 2014 – \$18,530) in future payments, which are expected to be incurred by December 31, 2015.

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

### **18. RELATED-PARTY TRANSACTIONS**

In the normal course of operations, CT REIT enters into various transactions with related parties that have been measured at amounts agreed to between the parties and are recognized in the consolidated financial statements.

### (a) Arrangements with CTC

#### Services Agreement

Under the Services Agreement, CTC provides CT REIT with certain administrative, legal, financial, information technology, internal audit and other support services as may be reasonably required from time to time (the "Services"). CTC provides these Services to CT REIT on a cost recovery basis pursuant to which CT REIT reimburses CTC for all costs and expenses incurred by CTC in connection with providing the Services, plus applicable taxes, with a fixed maximum fee not to exceed \$3,334 for the year ended December 31, 2015 with adjustments to such fee based on the Consumer Price Index ("CPI"), for the following year. The CPI factor for 2015 is 1.4%. The Services Agreement's initial term ends on December 31, 2015 and is renewable for further one year terms thereafter, unless otherwise terminated. The Services Agreement was renewed for 2016.

#### Property Management Agreement

Under the Property Management Agreement, CTC provides the Partnership with customary property management services (the "Property Management Services"). CTC agreed to provide Property Management Services to the Partnership on a cost recovery basis pursuant to which the Partnership reimburses CTC for all costs and expenses incurred by CTC in connection with providing the Property Management Services, plus applicable taxes, with a fixed maximum fee not to exceed \$2,336 for the year ended December 31, 2015, with adjustments to such fee based on the CPI for the following year, which is 1.4% for 2015. The Property Management Agreement's initial term ends on December 31, 2015 and is renewable for further one year terms thereafter, unless otherwise terminated. The Property Management Agreement was renewed for 2016.

#### Development Agreement

CT REIT, the Partnership and CTC entered into the Development Agreement for a term expiring on the later of: (i) 10 years from the Closing; (ii) the time when CTC ceases to hold, directly or indirectly, a majority of the Voting Units comprising any combination of Units and Special Voting Units. Pursuant to the Development Agreement CT REIT has a preferential right to participate in property developments that meet CT REIT's investment and other criteria, an option to purchase development properties and an option to provide mezzanine financing for developments. The Agreement requires CTC to present, in certain circumstances, new shopping centre acquisition opportunities in Canada to CT REIT.

#### (b) Transactions and balances with related parties

Transactions with CTC are comprised of the following:

For the three months ended March 31,	<b>2015</b> <sup>(1)</sup>	2014 (1)
Rental revenue	\$ 88,419 \$	80,311
Property Management and Services Agreement expense	1,375	1,352
Distributions on Units	9,897	9,704
Distributions on Class B LP Units	15,663	14,553
Interest expense on Class C LP Units	20,515	20,229

<sup>(1)</sup> Excludes acquisition activity. See Note 3.

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

The net balance due to CTC is comprised of the following:

	March 31, 2015	December 31, 2014
Tenant and other receivables	\$ (5,977) \$	(8,505)
Class C LP Units	1,851,068	1,847,279
Interest payable on Class C LP Units	19,348	75,263
Loans receivable in lieu of distributions on Class C LP Units	(12,510)	(68,425)
Other liabilities	6,612	6,023
Distributions payable on Units and Class B LP Units	8,896	8,908
Loans receivable in lieu of distributions on Class B LP Units	(288)	(565)
Net due to CTC	\$ 1,867,149 \$	1,859,978

### (c) Compensation of executives and independent trustees

The remuneration of management personnel including the chief executive officer, chief financial officer and the trustees who were not employees or officers of the REIT or any of its affiliates was as follows:

For the three months ended March 31,	2015	2014
Salaries and short-term employee benefits	\$ 1,086 \$	603
Unit-based awards	231	276
Total	\$ 1,317 \$	879

The remuneration of management consists principally of base salary, short-term cash incentives and long-term incentives (in the form of unit-based awards). The remuneration is determined by CT REIT's Board of Trustees, on the recommendation of the Governance, Compensation and Nominating Committee.

The compensation of trustees, excluding employees and officers of CTC and the REIT or any of its affiliates, consists of annual retainer and meeting fees.

### **19. FAIR VALUE OF FINANCIAL INSTRUMENTS**

The fair value of the Class C LP Units and mortgages payable is determined by discounting contractual principal and interest payments at estimated current market interest rates for the instrument. Current market interest rates are determined with reference to current benchmark rates for a similar term and current credit spreads for debt with similar terms and risks.

The fair value of the Class C LP Units and mortgages payable at March 31, 2015, is \$2,013,327 and \$60,171 respectively. The fair value measurement of the Class C LP Units and mortgages payable is based on Level 2 inputs (see Note 23(a) to the annual consolidated financial statements contained in CT REIT's 2014 Annual Report for definition of levels). The significant inputs used to determine the fair value of the Class C LP Units and mortgages payable are interest rates, interest rate volatility, and credit spreads. There have been no transfers during the period between levels.

Current financial assets consist of cash and cash equivalents, tenant and other receivables, and loans receivable, which are classified as loans and receivables and carried at amortized cost. Current financial liabilities consist of accounts payable, Bank Credit Facility, other liabilities and distributions payable,

For the three months ended March 31, 2015 and 2014 (All dollar amounts are in thousands, except per unit amounts)

which are classified as other liabilities and carried at amortized cost. The carrying amounts approximate their fair value due to their short-term nature.

### 20. CAPITAL MANAGEMENT AND LIQUIDITY

CT REIT's objectives when managing capital are to ensure access to capital and sufficient liquidity is available to support ongoing property operations, developments and acquisitions while generating reliable, durable and growing monthly cash distributions on a tax-efficient basis to maximize long-term Unitholder value.

The definition of capital varies from entity to entity, industry to industry and for different purposes. CT REIT's strategy and process for managing capital is driven by requirements established under the Declaration of Trust and the Bank Credit Facility. Details of CT REIT's capitalization, financial covenants and the contractual maturities are described in Note 24 to the annual consolidated financial statements contained in CT REIT's 2014 Annual Report.

As at March 31, 2015, CT REIT was in compliance with all of its financial covenants. Under these financial covenants, CT REIT has sufficient flexibility to fund business growth and maintain or amend distribution rates within its existing distribution policy.

### **CORPORATE INFORMATION**

#### **Home Office**

CT REIT 2180 Yonge Street P.O. Box 770, Station K Toronto, Ontario M4P 2V8 Canada Telephone: 416-480-2029 Toll-free: 1-855-770-7348 (REIT) Website: www.ctreit.com

#### **Registrar and Transfer Agent**

Computershare Trust Company of Canada 100 University Avenue, 8<sup>th</sup> Floor Toronto, Ontario M5J 2Y1 Canada Telephone: 514-982-7555 Toll-free: 1-877-982-8768 Fax: 1-866-249-7775 Email: service@computershare.com

#### **Exchange Listings**

The Toronto Stock Exchange (CRT.UN)

### Corporate and Unitholder Information

Andrea Orzech Associate Vice President, Investor Relations <u>Andrea.orzech@cantire.com</u>

Investor Relations email: investor.relations@ctreit.com

Website: www.ctreit.com For Unitholder inquiries related to participation in the distribution reinvestment plan, electronic delivery of Unitholder documents, distribution payments or direct deposit of distributions into your Canadian bank account, change of address, transfer of Units, consolidation of multiple mailings to one Unitholder, estate settlements or for other Unitholder account inquiries, please contact the principal offices of Computershare Trust Company of Canada in Halifax, Montreal, Toronto, Calgary or Vancouver.